

• WHO SHOULD ATTEND?

Representatives from EU companies who seek to become long term **suppliers** to the UN.

• WHY?

1. **Endorsed** by major UN procurement organizations & EU Missions in New York.
2. Presentations offering **unrivaled** insight of the largest UN organizations, their procurement procedures and activities.
3. **Theme-Specific Workshops and group discussions** selected and presented by UN-staff focusing on specific industries such as Energy, Health and Telemedicine, ICT (Data Privacy), Innovation in Peacekeeping, Water and Sanitation, and many more.
4. **Meet directly** with UN-buyers and decision makers in 1-on-1 meetings.
5. **Invited organizations:** FAO, IDB, PAHO, UNDP, UNFPA, UNHCR, UNICEF, UNIDO UNLB, UNOPS, UN/PD, UNRWA, WHO and World Bank among others.

• WHAT TO EXPECT?

Companies seeking to do business with the UN will gain an in-depth understanding of where to find procurement notices, how the tender process works and the type of products that the participating UN organizations procure.

Various interactive workshops will also help companies understand how their products and services can be best promoted to the UN.

The 1-on-1 meetings will allow companies to meet individually with UN organizations. Furthermore, this event serves as an exceptional networking opportunity with other EU companies.

• FEES

- ✓ Companies \$975*
- ✓ 2nd representative \$775
- ✓ Government representatives and Chambers of Commerce \$775

REGISTRATION OPEN
November 16, 2015

***Early Bird Rate \$875/pax**

Valid until December 15, 2015
For the first 35 participants

www.eupf.org

**13th Annual EU UN-
Procurement Seminar**

Feb 29 – March 1, 2016

**At the Bohemian National
Hall
New York City**



**“Understand how
your company can
do business in the
\$16 billion UN-
Procurement
market effectively”**



**Program Outline (tbc)
February 29, 2016
DAY 1**

Registration & Breakfast

Presentations:

Overview of the United Nations
Overview of UN Development Programme

Panel Discussion:

Highlighting procurement specifics and
differences of the participating UN
organizations

Lunch

Panel Discussion: continued

Workshops:

Tender Process, Water and Sanitation,
Building Solutions (Shelters & Temporary
Housing), Innovation in UN Peacekeeping

*13th EU UN-Procurement
Networking Reception*

1-on-1 meetings all day



**Program Outline (tbc)
March 1, 2016
DAY 2**

Breakfast

Workshops:

Camp Management & Logistics
Health + Telemedicine
Live Registration Advice and Support
Trends in UN Procurement

Lunch

Workshops:

Energy Solutions
ICT
Private Partnership
Trading Places

Presentations:

Multilateral Development Banks:
IADB, World Bank

1-on-1 meetings all day



Webinars

**Webinars for EU Companies on
UN-Procurement**

In collaboration with several UN agencies

Free for EU companies with an account
on the EUPF platform/website

Webinar Themes (tbc):

Introduction to the UN Procurement
Market:

Overview of procurement requirements
of major UN organizations that will be
participating in the 2016 EUPF Seminar.

Vendor Registration:

Presentation on detailed registration
process for various vendor databases
used by the UN-organizations.

The Tender Process:

Overview of the tender process
from A to Z.

For more information on workshops and webinar schedules please go to www.eupf.org