

AGRICULTURE



ECO TOURISM



**NATIONAL
INFORMATION PORTAL**

A graphic of a world map with white lines connecting various points, symbolizing global trade and investment networks. The map is overlaid on a background of a port with a large cargo ship.

I. Economic Development

II. Trade and Investments

III. Why Viet Nam?



**HOA LAC HI-TECH
PARK**

MACRO - ECONOMIC INDICATORS



- **Rapid growth and macro-economic stability: over 6% - 7%/ year** for consecutive years, expected over 7% in the coming years. Inflation - controlled **under 5%**.
- **Market size:**
 - Population of over 90 million people with increasing purchase-power supported by growing **income per capita (2,780 USD in 2019)**.
 - **AEC-member** offers the gate to ASEAN regional market of over 600 million people.
 - **200 trade-partners** and **12 FTAs** in implementation.

MACRO - ECONOMIC INDICATORS



- **Social - political stability:** In Group of 10 countries without conflict, **rank 59/163** countries by **IEP (Institute of Economics and Peace)**.
- **Tourism Development:** "One of the top destination in Asia" for 2 consecutive years by WTA (World Tourism Association).
- **Innovation Index: 42/129** economies (2019, by WIPO).
- **Business Environment Improvement:** 69/190 countries at 68.4 points (by WB)

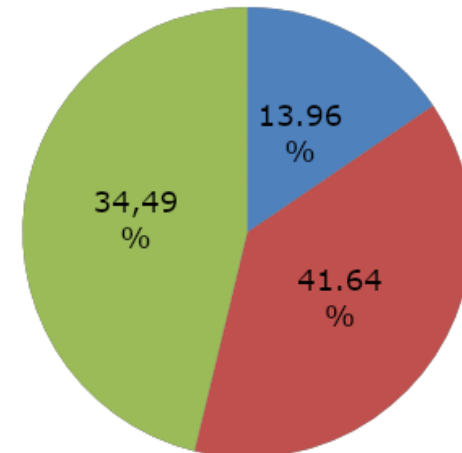
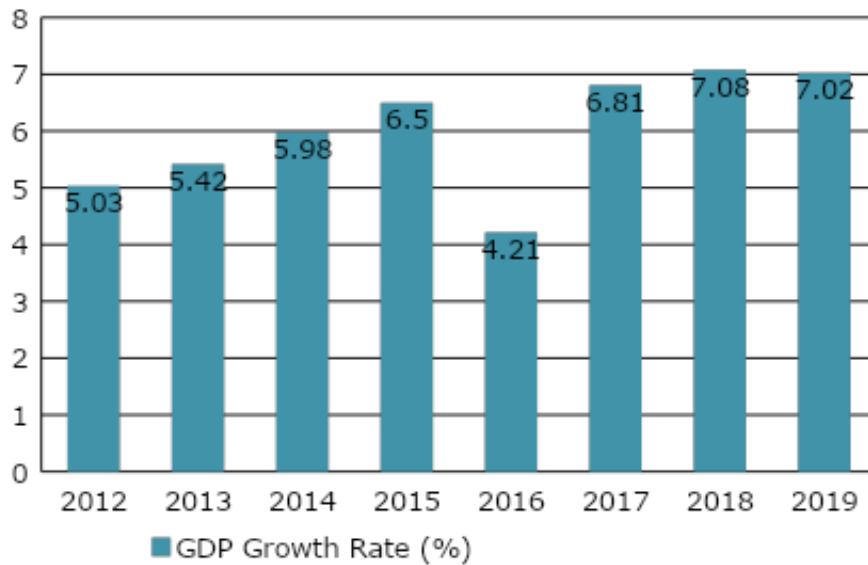
MACRO ECONOMIC & GDP GROWTH

GDP 2019: **7.02%**, highest rate in two consecutive years

GDP: **266,5 billion** USD, GDP per capital: **2,780** USD

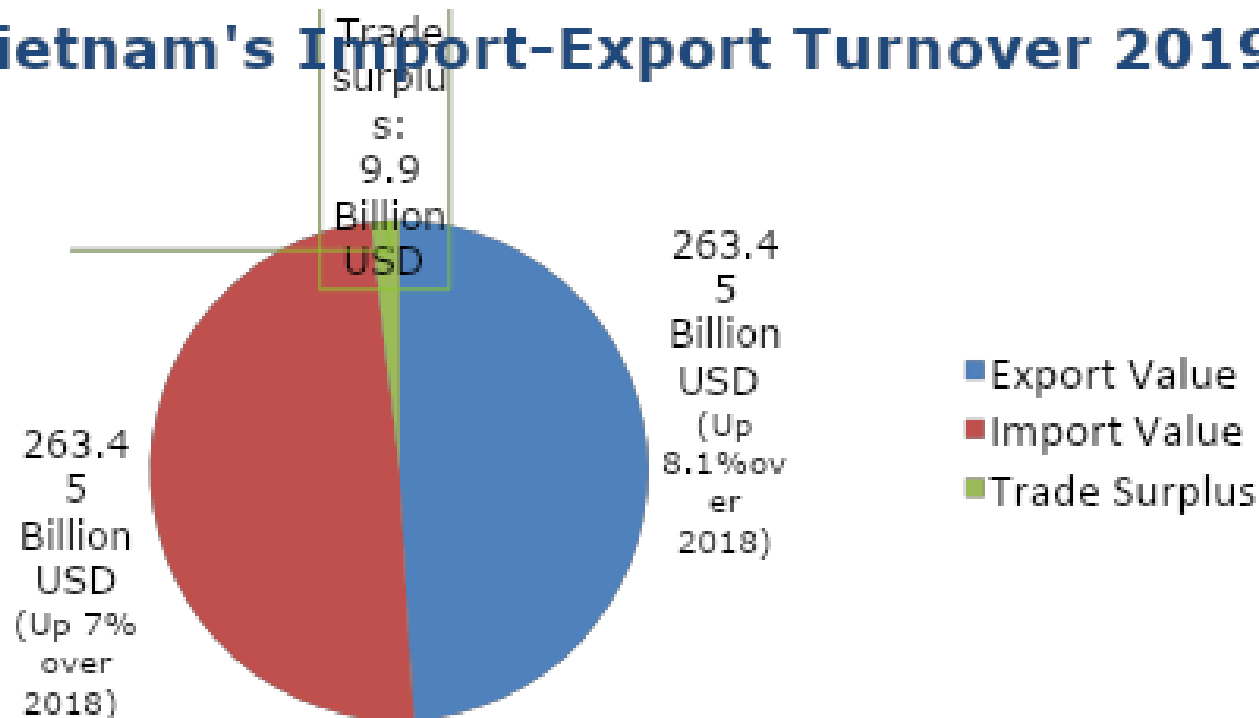
Economic sector structure

■ Agriculture ■ Service ■ Industry



FOREIGN TRADE – VIETNAM'S IMPORT EXPORT TURNOVER 2019

Vietnam's Import-Export Turnover 2019



Foreign trade volume in 2019

Total import-export turnover of goods: 516.96 billion USD.

- Export value: 263.45 billion USD, up 8.1%.
- Import value: 253.51 billion USD, up 7%.
- Trade surplus: 9.9 billion USD, the highest level in 4 consecutive years.

FOREIGN TRADE - EXPORT

Export

Total export turnover: **263.45** billion USD, up **8.1%**

Key export products

The share of 6 product-categories with turnover exceeding 10 billion USD: (63.4% of export value)

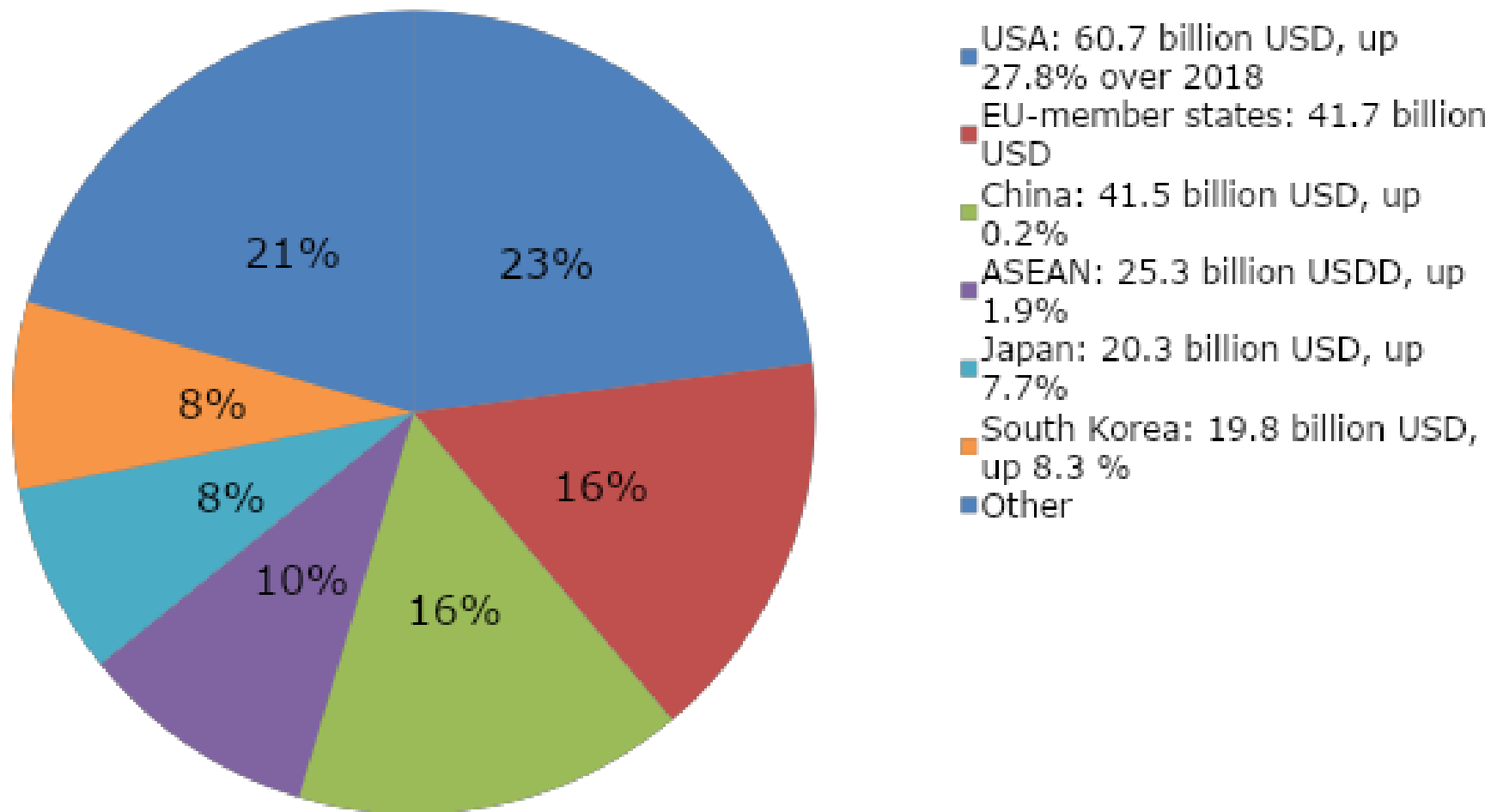
- Phones and components: 51.8 billion USD, accounting for 19.7%
- Electronics, computers and components: 35.6 billion USD, up 20.4%.
- Textiles and garments: 32.6 billion USD, up 6.9%.
- Machinery, equipment and tools: 18.3 billion USD, up 11.9%.
- Footwear: 18.3 billion USD, up 12.7%.
- Wood and wooden products: 10.5 billion USD, up 18.2%.
(Agricultural products: 41 billion USD)

Largest export markets

- United States: 60.7 billion USD, up 27.8% over the previous year.
- EU-member states (28): 41.7 billion USD, down by 0.7%.
- China: 41.5 billion USD, up 0.2%.
- ASEAN: 25.3 billion USD, up 1.9%.
- Japan: 20.3 billion USD, up 7.7%.
- South Korea: 19.8 billion USD, up 8.3%.

FOREIGN TRADE – LARGEST EXPORT MARKETS

Vietnam's Export Markets 2019



FOREIGN TRADE - IMPORT

Import

Total import turnover: **253.51** billion USD, up **7%**

Key import products

Share of 7 key product-categories:

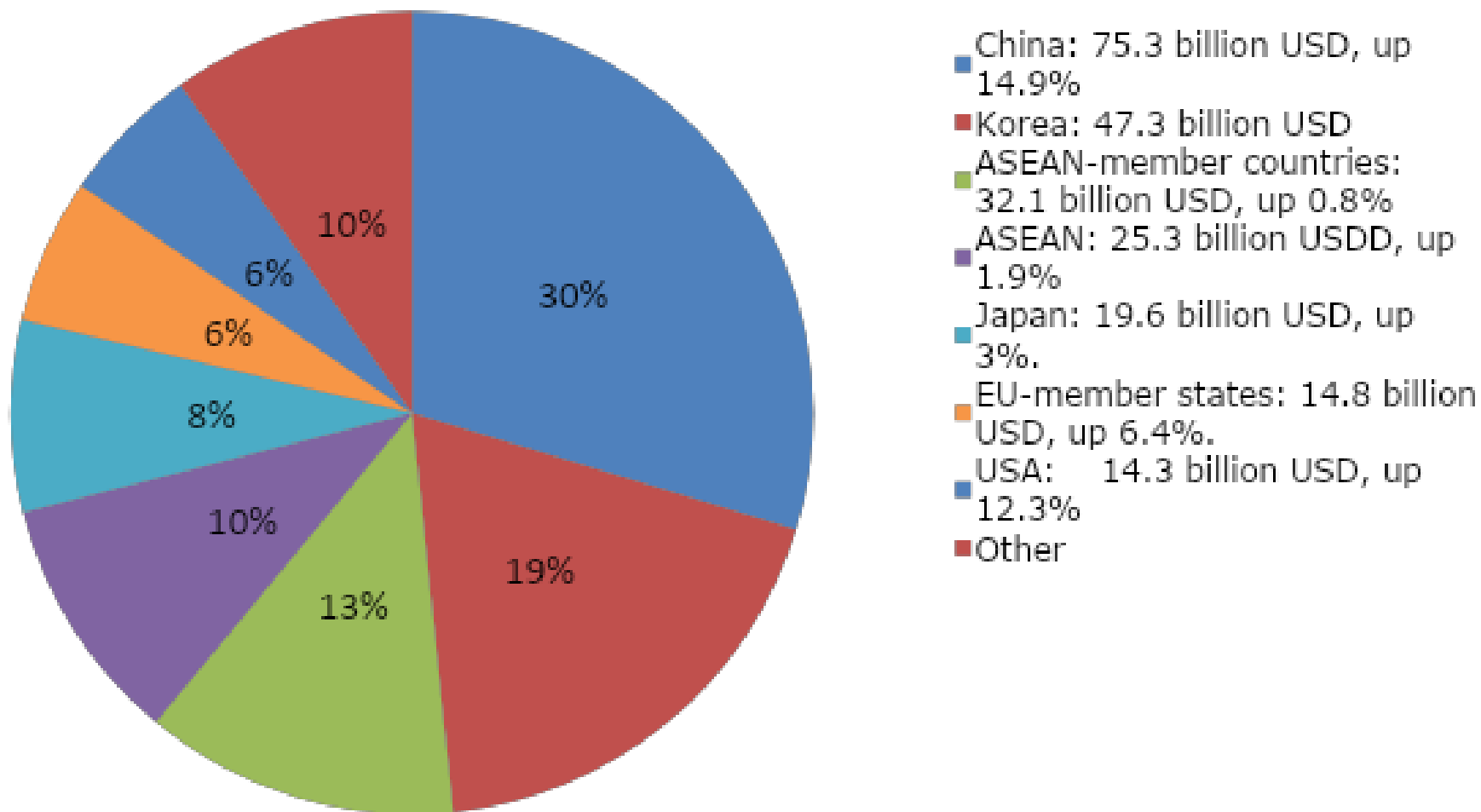
- Electronics, computers and components: 51.6 billion USD, up by 19.5%.
- Machinery, equipment, tools and spare parts: 36.6 billion USD, up 11.4%.
- Phones and components: 14.7 billion USD, down 7.9%.
- Apparel products: 13.3 billion USD, up 4.4%.
- Iron and steel products: 9.5 billion USD, down 4.2%.
- Plastic : 9 billion USD, down 0.8%.
- Automobiles: 7.4 billion USD, up 37.3%.

Largest import markets

- China: 75.3 billion USD, up 14.9%.
- Korea: 47.3 billion USD, down 0.6%.
- ASEAN-member countries: 32.1 billion USD, up 0.8%.
- Japan: 19.6 billion USD, up 3%.
- EU-member states: 14.8 billion USD, up 6.4%.
- USA: 14.3 billion USD, up 12.3%.

FOREIGN TRADE – LARGEST IMPORT MARKETS

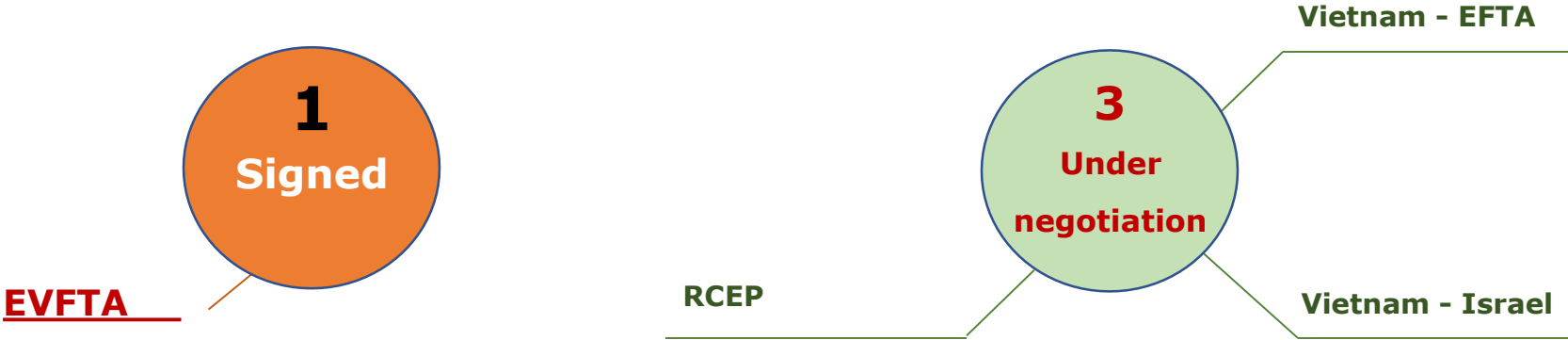
VIETNAM'S IMPORT MARKETS 2019



GLOBAL ECONOMIC INTEGRATION: OPPORTUNITIES

- **Economy of Scale.**
- **Cooperating with Vietnam and exporting your products all over the world with preferential tariff lines and regimes.**
- **Bridge connecting EU and ASEAN: region to region prosperity**

GLOBAL ECONOMIC INTEGRATION: OPPORTUNITY



EVFTA: OVERVIEW

EVFTA is a comprehensive, highly qualified and balanced of benefits for both Vietnam and the EU with a clear emphasis on trade and sustainable development, especially in the areas of HR, labour and environment.

The FTA include 17 Chapters, 2 Protocols and several Memorandums of Understanding of:

- Goods trade
- Rules of Origin
- Customs and Trade
- SPS measurements
- TBT
- Service trade
- Investments
- Trade Remedies,
- Competition,
- State-owned Enterprises,
- Government procurement,
- WIPO,

EVFTA: TARIFFS LIBERALISATION

Liberalisation:

99% of tariffs both value and number of tariff lines



After 7 years for EU



Vietnam 10 years

Coverage at Entry Into Force (EIF):



71% of value of Vietnamese exports / 84% tariff lines



65% value of EU exports / 49% tariff lines

FOREIGN DIRECT INVESTMENT ATTRACTION

	2015	2016	2017	2018	2019
Registered capital (Bill. USD)	24.11	26.84	37.10	35.46	38.02
Implemented capital (Bill.USD)	14.50	15.80	17.50	19.10	20.30
Number of projects	1,120	2,613	2,741	3,046	3,883

FDI IN VIETNAM BY SECTORS

No.	Sector	Project	Registered Capital (Mil. USD)
1	Manufacturing and processing industry	14,422	214,174.89
2	Real estate business	868	58,433.26
3	Production and distribution of electricity, gas, water, air	132	23,653.83
4	Lodging and restaurant	839	11,990.16
5	Construction	1,693	10,407.78
6	Wholesale, retail, repairing services for automobile, motorcycle and other motor vehicles	4,544	8,144.23
7	Logistic and warehouse	823	5,067.32
8	Mining	108	4,897.54
9	Education and training	525	4,376.15
10	Information and Communication	2,145	3,871.02
11	Others		17,564.26

ORIENTATION OF FDI ATTRACTION

- Projects with high added value, using modern technology environmental friendly
- Large-scale projects with highly competitive products, adding to the global value chain
- Industrial projects shifting from outsourcing to production
- Infrastructure development projects (PPP), training of high quality human resource, R&D, modern services projects.
- Projects of information technology and biotechnology supporting agriculture and modern agriculture.

WHY VIETNAM



1. Strategic **Location**
1. **Stable** Politics – Open Society
2. Strongly **improved** infrastructure
3. Improved Business Environment
4. Competitive Production **Cost**
5. Abundant **Human** Resource - Golden Population
6. Potential **Market**
7. Economic **Integration**

STRATEGIC LOCATION & GLOBAL PARTNER



THANK YOU FOR YOUR ATTENTION

AND

SEE YOU IN VIET NAM