



## Overview of the EIB and the EIB's procurement policy

Chambre de Commerce Luxembourg, 28 November 2019





- ✓ Largest

  multilateral lender

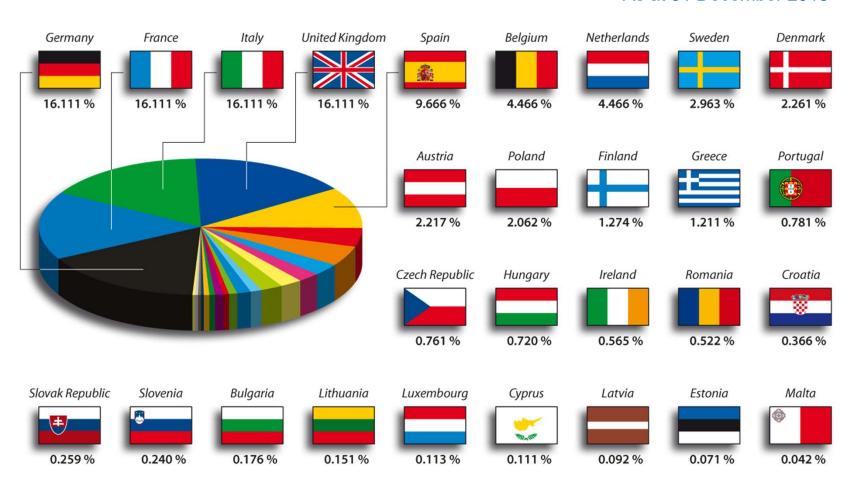
  and borrower in

  the world
- ✓ 90% (€ 56.1bn) of lending within the EU
- ✓ 10% (€ 8.1bn) of lending outside the EU



## The EIB: EU Member States shareholders; capital breakdown

#### As at 31 December 2018



#### The EIB: lending policy

- To public and private sectors
- Supporting small companies through local banks

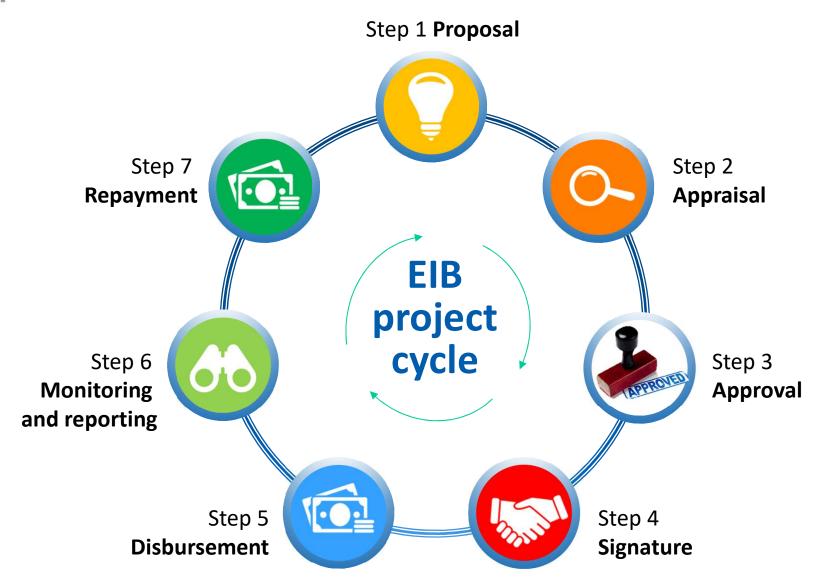
https://www.eif.org/what\_we\_do/where/index.htm

Mid-cap companies may receive direct support for research and development investments

The EIB typically finances up to 50% of project costs



#### The EIB: project cycle



#### III Impact where it is needed



JOBS 5 million jobs in small businesses



290 million additional passengers



HEALTH
27.3 million people
with access to
improved health
services



ENERGY
34.3 million
households
powered by EIB
projects





DIGITAL
29 million people
with new or
upgraded
connections

#### **Our** priorities





Guide to
Procurement
- General
Principles -

## The EIB: Integrated in the EU accountability system

**EIB Statute** 

**Treaty on EU** 

Integral part of the Treaties

Treaty on the functioning of the EU

The EIB is accountable in front of:



**European Ombudsmen** 



**European Court of Justice** 

## The EIB procurement model: a dual approach

#### **Inside EU**

National Law implementing EU Directives



#### **Outside EU**

GtP §3 principle based

Following the Treaty
principles (equal
treatment, nondiscrimination, mutual
recognition,
proportionality and
transparency)

EIB Statute: ensure that the Bank's funds are employed as rationally as possible in the interest of the Union.

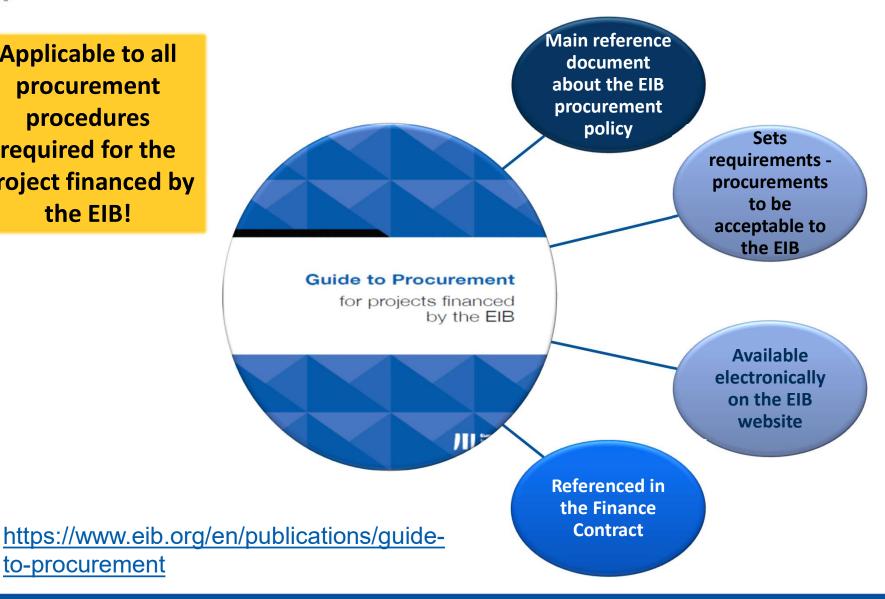
Procure works, goods and services to implement a project in the economically most advantageous way.

No standard templates and tender documents like most of other MDB's have

#### **III** The EIB's Guide to Procurement

**Applicable to all** procurement procedures required for the project financed by the EIB!

to-procurement



#### 

## The EIB's GtP: Open eligibility / no local preference

#### **ELIGIBILITY**

- Open to nationals of <u>all</u> countries
- Jointly co-financed with other MDB: open as much as possible, at least EU and beneficiary country.

### LOCAL CONTENT/PREFERENCE

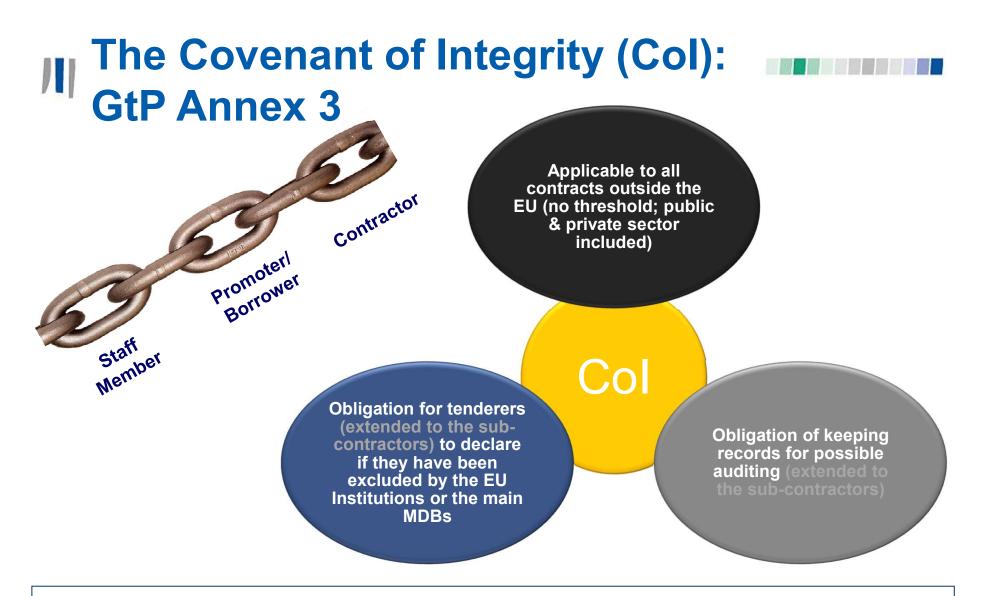
- TFEU: Non-discrimination based on nationality!
- Except: 15% margin of preference (if duly justified, not automatic) for equipment/goods/supply contracts outside EU.
- NOT accepted: mandatory local component!

#### **GtP: Prohibited Conduct**

EIB will not tolerate Prohibited Conduct in its activities or operations.(EIB Anti-Fraud Policy

http://www.eib.org/attachments/strategies/anti\_fraud\_policy\_20130917\_en.pdf)

- Corruption
- Fraud
- Coercion
- Collusion
- Obstruction
- Money laundering
- Terrorism financing



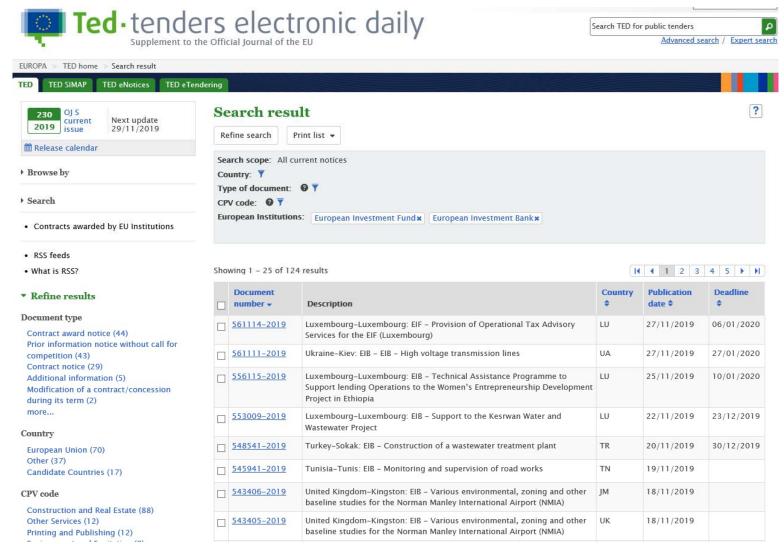
Col template to be attached to tender documents & be filled in all tenders & provided to EIB with signed contract!

#### Operations in Public Sector: Thresholds

Procurement & award notices to be published in Official Journal of EU

Nature of the Contract	GtP Threshold (€)
Works	> 5 million
Goods and Services except Consultancy services: In General Electricity, Gas, Water and Transport Telecommunications	> 200,000 > 400,000 > 600,000
Consultancy services	> 200,000

#### **III** OJEU Ted





https://ted.europa.eu/TED/search/search.do



# Thank you for your attention!