

**CLUSTER
FOR
LOGISTICS**

LUXEMBOURG
ADDING VALUE IS THE KEY.

How can “Silk road by air” & “Belt and road Initiative”
facilitate development of Commerce
between Henan – China and Luxembourg
“空中丝路” & “一带一路倡议”
如何促进河南 – 卢森堡的商业发展

Luxembourg Logistics Debate
July 10th 2018, Luxembourg

LU  **EMBOURG**
LET'S MAKE IT HAPPEN



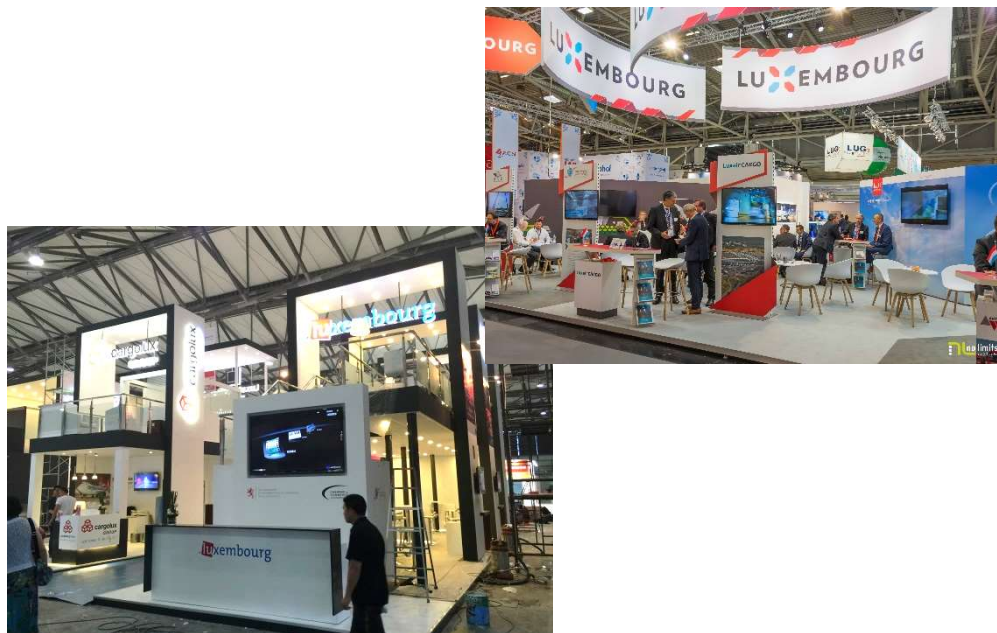
The Cluster for Logistics 卢森堡物流集群协会



The association Cluster for Logistics has been created in 2009 by seven institutional partners in order to federate public actors and private companies. The mission: support the governmental strategy aiming to reinforce the sector. 物流集群协会成立于2009年,由七个合作机构组成,以联合公共部门和私营公司。它的使命旨在支持政府战略,强化行业发展。

The Cluster does not only focus on logistics companies but also welcomes **enterprises making use of logistics services.**

集群不只专注于物流公司,也欢迎企业利用物流服务。

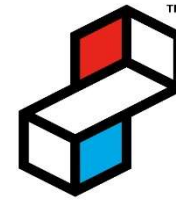


Currently the Cluster regroupes over 100 actors. Around 60 belong to the Logistics sector while the rest provides or requests specific services.

目前,该集群重新组合了超过100个成员。约60家属于物流行业,而其余会员提供或寻求特定的服务。

Global Cargo network

国际货运网络



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CARGO NETWORK

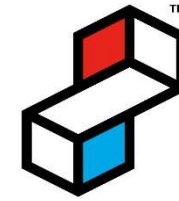


11/07/2018

Accessibility & Connectivity

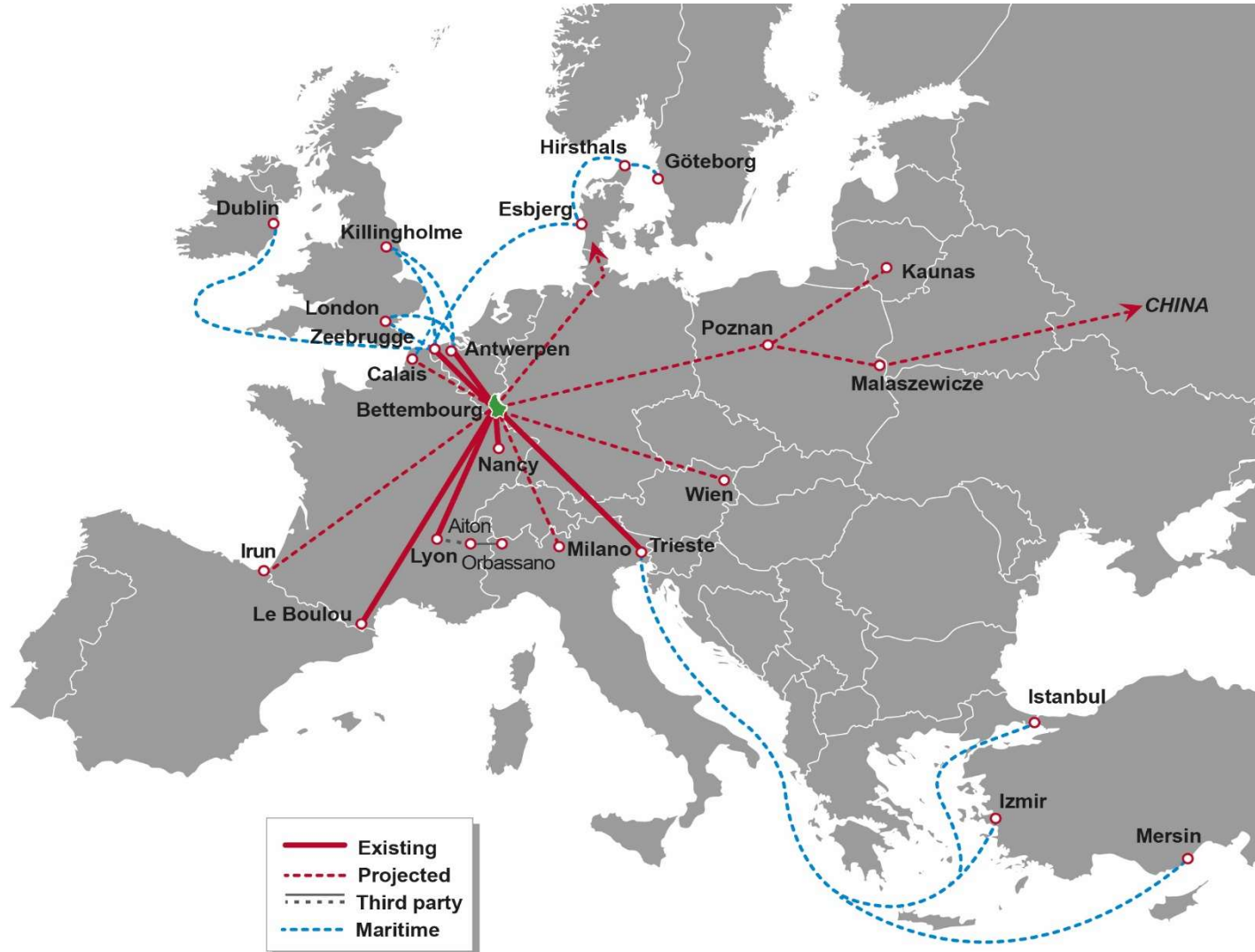
无障碍接入和连接

Rail-Road network 铁道网络



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11/07/2018

Ready for investments linked to One Belt One Road



This preliminary map is based on the proposed geo-economic cooperation as described in the *Vision and Actions on Jointly Building the Silk Road Economic Belt and 21st-Century Maritime Silk Road* document. Actual routes may differ and may also extend to encompass other territories as the project develops.



Logistics Infrastructures 物流基础设施



Logistics park 年物流园

Position

- Rail connection with the ports of North Sea
- Direct access to motorways towards FR, DE ,BE
- Interface with rail motorway

位置

- 与北海的港口铁路连接
- 直接进入对法国、德国、比利时的高速公路
- 铁路高速公路与接口



Services

- 150.000 m2 warehousing
- International Forwarders centre
- Integrated container/rail-road terminal
- Simplified goods clearance
- No pre-financing of import VAT

服务

- 150.000平方米仓储
- 国际货运中心
- 综合集装箱和铁路、公路码头
- 简化货物通关
- 进口环节增值税无预筹资金

Luxembourg

Moderator for round table



The Cluster for Logistics (C4L) , federates private and public partners with a mission to facilitate the Mission: **Implement strategy to strengthen commerce through logistics**

The C4L association and its partners have a focus on shippers, logistics service providers and other service providers including financial services for the sector.

Luxembourg: Sustainable development for value adding logistics and commerce.

Malik Zeniti

Director – Cluster for Logistics Luxembourg Asbl (C4L)

卢森堡 圆桌讨论主持人



卢森堡物流集群协会 (C4L) 由企业和政府机构联合组成，以促进xxx为己任。

宗旨：战略落地，以物流强化商业



卢森堡物流集群协会及其合作单位专注于为各类货主企业、物流供应商、及包括物流金融在内的行业相关企业提供服务。

卢森堡：打造可持续发展的增价值物流业与商业

Malik Zeniti

主席 - 卢森堡物流集群协会

Luxembourg



Cargolux Airlines International S.A. (CV) is the leading European All- freight carrier headquartered at Luxembourg airport with over 2000 employees transporting more than 1 million tons of cargo/year. It is the largest European air freighter with a fleet of 28 Boeing 747 (Jumbo) freighter aircraft and a global network. It also organizes charters and maintenance for 3rd parties. Since 2014 it has organized its offer by products, example CV Jumbo, CV Pharma or CV Fresh.

Mathieu Weber
VP Strategy & Corporate Development
Cargolux Airlines International



Luxembourg



Grosbusch is a European leader for fresh Fruits & Vegetables Import & Export. The company is run by the fourth generation and they celebrated 100 years of existence last year with the inauguration of the new state-of-the-art warehouse of 18.000sqm. With a proximity to the Luxembourgish airport of only 20 minutes, they started to develop international exports via air freight.

Goy Grosbusch
Operations director and Export
Fresh produce



China Henan Province



HNCA Logistics Invest in the relevant fields of transport of cargoes and passengers by Civil aviation, infrastructure of Aviation, trade and logistics, real estate, tourism and so on.

Mr. Liwei XIE
Vice-president
HNCA Logistics



China Henan Province



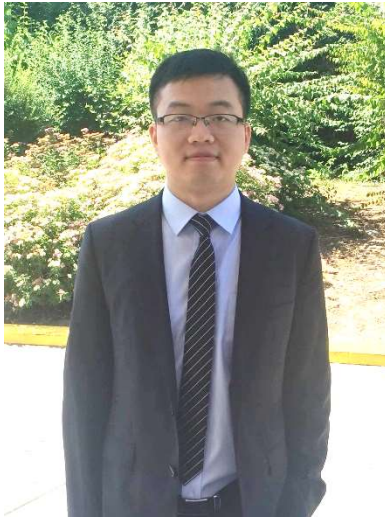
Henan bonded logistics Center has a multi-industrial bonded smart logistics storage and sorting service center covering an area of 350,000m² and has a check and distribution center with 5 million orders distributed each day. The companies business covers comprehensive logistics service of cross-border E-commerce, O2O sales exhibition service, financial service of supply chain, and informatization platform service.

Mr. Ziquiang MA
Branch Manager
Henan bonded logistics Center

China Henan Province



Zhengzhou Yutong Bus Co. Ltd. is the largest bus manufacturing company worldwide based in the province of Henan specialized in the R&D, manufacturing and sales of bus products. Its main plant is located in Zhengzhou, Henan province. The daily capacity of Yutong Bus has reached over 325 buses or a production capacity of > 70,000 units, China's and world's largest manufacturing base of new energy buses. Sales in Europe have exceeded 900 buses.



Mr. Hongliang YIN
Manager Western Europe
Zhengzhou Yutong Bus Co. Ltd.



Thanks to our 24 premium members and all other partners 2018



Contact us



For more information: www.c4l.lu

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Carlo Thelen



11/07/2018

Office Lean and Green
Luxembourg



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Luxembourg – Henan

Introductory questions for panel participants



1. Please briefly present yourself and your activities
2. What strong developments do you see in China-Henan and Luxembourg that can help create added value considering sustainable solutions
3. If you had a wish: What hurdles would you like to see disappear?
4. We have currently world championship: How well are logistics nationally and between the 2 regions organized? What do you like most?

Sustainable development for value adding logistics and commerce between Europe and Henan province in China