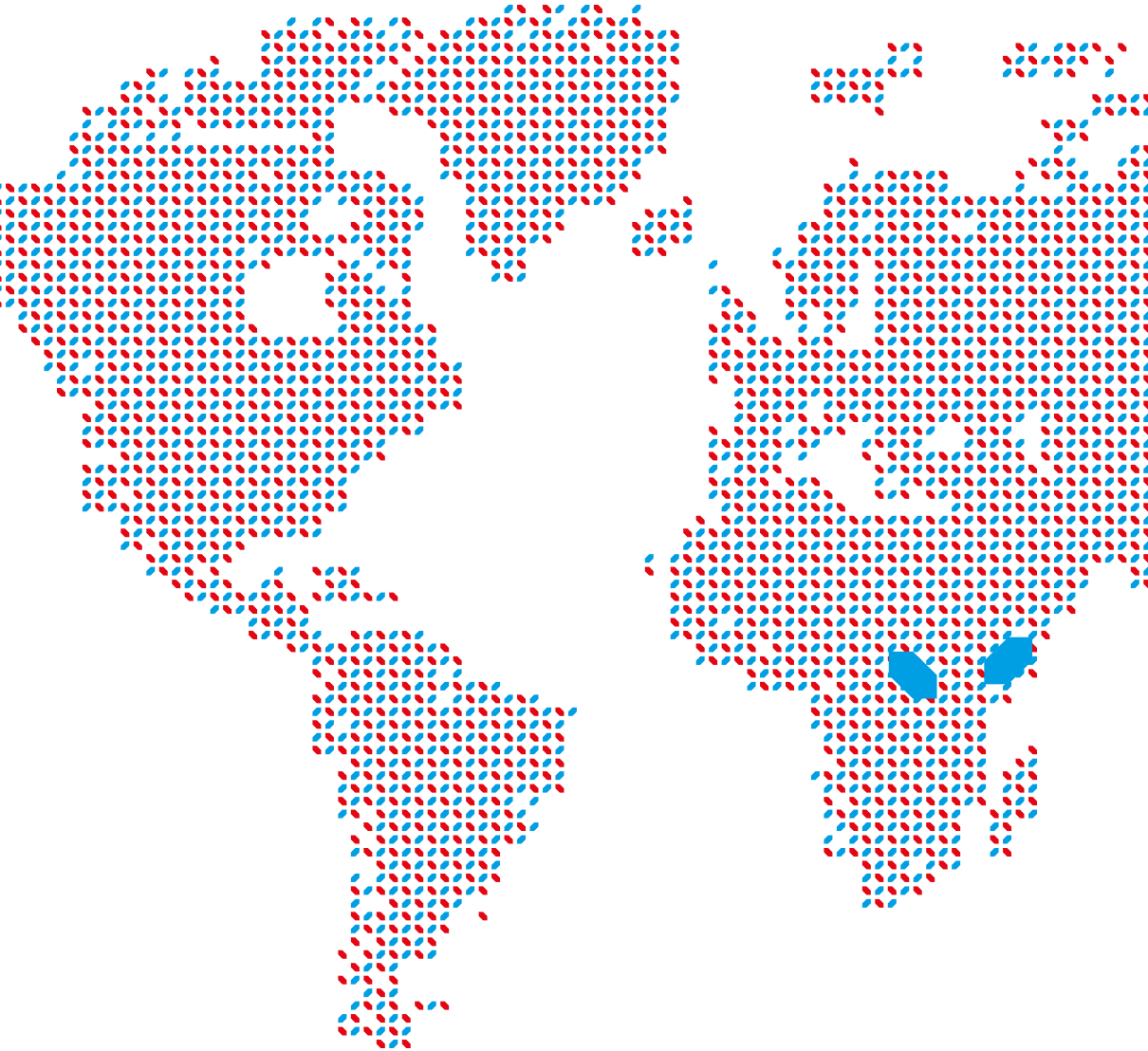


LUXEMBOURG TRADE MISSION TO RWANDA AND KENYA

9-14 JUNE 2019







**LUXEMBOURG
TRADE MISSION TO
RWANDA AND KENYA**

9 - 14 JUNE 2019



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Department for Political Affairs

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Founding Member and Vice-President

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Vice-President

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Responsable des formulations et de la production des produits cosmétiques



Photo: © Christophe Van Biesen







LUXEMBOURG

LET'S MAKE IT HAPPEN

OPEN, RELIABLE, DYNAMIC

Luxembourg is a world-renowned international business location and a secure and reliable hub for cross-border activities in a number of fields, including finance, logistics, the automotive sector, ICT, life sciences and clean technologies. The country is situated at the heart of several major EU markets. Global players of all sizes use Luxembourg as a gateway to Europe and beyond, benefiting from its closeness to decision-making centres and its excellent access to worldwide markets.

Luxembourg is known for its economic and political stability as well as for its strong long-term growth prospects. One reason for its success is its ability to react quickly to new opportunities. It is the first country in the world to embrace Jeremy Rifkin's blueprint for a third industrial revolution designed to ensure a resilient and sustainable economy by 2050, thanks to a fully interconnected ecosystem encompassing intelligent transport, renewable energy and new communications technology. It is also at the forefront of integrating the principles of the circular economy into public procurement procedures. Its

financial services industry leads the world in the listing of green bonds and is first in establishing itself as a hub for climate finance.

Already a global leader in satellite communications and broadcasting, Luxembourg has taken an audacious step towards becoming a major player in the management and use of space resources for the benefit of humankind. Building on decade-long experience in mining, finance and space, the country has developed a suitable legal framework to allow this to happen.

This characteristic openness and willingness to test new innovative solutions, as well as the diversity of its population and physical environments, make Luxembourg an attractive "living lab" to develop new products and services.



A UNIQUELY ATTRACTIVE BUSINESS ENVIRONMENT

Doing business in Luxembourg is simple. Successive governments willing to dialogue with companies have developed a favourable legal and regulatory environment. State-of-the-art infrastructures, excellent connectivity to markets and a strong reputation for commercial and political neutrality make Luxembourg an ideal place for international business to grow.

As a result, the world's largest steelmaker ArcelorMittal, satellite communication giants SES and Intelsat, automotive components maker Delphi, chocolatier Ferrero, tech firms Amazon, PayPal and eBay, as well as RTL Group, the leading European radio and TV broadcaster, and Cargolux, the world's leading all-cargo carrier, have chosen Luxembourg as a location for their global or European headquarters.

Luxembourg is also home to a vibrant and international start-up community. Numerous support measures for start-ups, from incubation to success and acceleration, are available and incubators and co-working spaces offer premises both to newly created firms and to international companies looking for their first foothold in Luxembourg.

As one of the world's leading and most international financial centres, Luxembourg offers excellent access to private financing as well as specific financial vehicles to structure private equity investments. Companies can also benefit from attractive public funding programmes that help them expand their activities and strengthen their competitiveness.



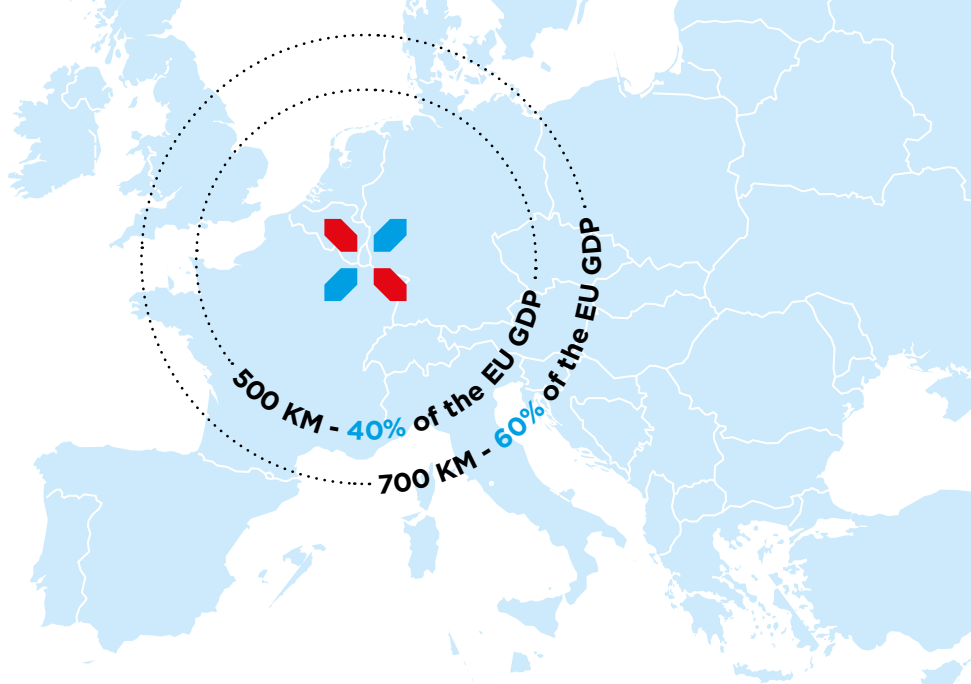
A MAGNET FOR TALENT

Luxembourg has an exceptionally skilled workforce and attracts both talented expats and cross-border commuters. It is one of the most international countries in the world with 48% of the population being non-Luxembourgish. Cross-border thinking, mobility and the cosmopolitan nature of its working population contribute to the country's high productivity. Due to the language skills of the workforce - fluency in three or more languages is the norm rather than the exception - companies speak their customers' language, a significant advantage. German, French and Luxembourgish are official languages and English is also widely spoken.

AN INNOVATION LEADER

Encouraging research, development and innovation is a national priority and the country invests heavily in both public and private research. Companies receive backing to help them develop innovative concepts, products and processes. Business-focused public research organisations collaborate with private businesses on R&D, product development and testing. Founded as recently as 2003, the University of Luxembourg today ranks among the world's top 200 universities.

Innovative activities such as biotechnology, fintech and the data-driven economy thrive in Luxembourg. The country has one of the best digital infrastructures in the world and plays a central role in the European network of high-performance computing currently being put in place.



A CROSS-BORDER SPECIALIST

Luxembourg's excellent air, road, rail and waterway infrastructure and its central location in Europe position the country as a competitive inter-continental logistics hub. Paris is two hours away by high-speed train, and regular flights to London, Barcelona, Zurich and Milan take about 90 minutes. Frankfurt, Brussels and Amsterdam are closer still. 60% of the EU's GDP can be reached by road in less than a day or by air in a couple of hours. With its first-rate infrastructure and well developed international distribution network, Luxembourg is an ideal platform for reaching the European market of more than 500 million consumers.

A GREAT PLACE TO WORK AND LIVE

The national character of openness, dynamism and reliability is also reflected in Luxembourg's long tradition of welcoming foreign nationals and making them feel at home. With almost half of the national population and close to three quarters of the inhabitants of the capital coming from all over the world, a very international culture has developed. Well-respected international schools exist alongside public schools offering studies in Luxembourgish, German and French as well as programmes in English. The country's multinational makeup helps Luxembourg's politicians and entrepreneurs to understand their discussion and negotiation partners more easily and take on a mediation role whenever needed. When it comes to career prospects, there is a world of opportunities in Luxembourg. The country has been voted a top-ranking place to live and work in multiple international surveys thanks to a stable economy, safe jobs and a generous social security system. Located in the beautiful green heartland of Europe and being exceptionally safe, Luxembourg is also a great place to live, travel and raise a family.



LUXEMBOURG AT A GLANCE





BUSINESS ORGANIZATIONS



THE CHAMBER OF COMMERCE OF THE GRAND DUCHY OF LUXEMBOURG

As a professional chamber and public institution encompassing all sectors of business other than agriculture and the handicraft industry the Chamber of Commerce, founded on 1st of October 1841, conceives its rationale and its role as guardian of the interests of its affiliated companies.

These often constitute a motley group with diverse sectorial interests. That is why, in a spirit of fairness to all its members, the Chamber of Commerce sees its primary mission in the articulation, the representation and the defense of the general economic interest of all its members.

In the Grand Duchy of Luxembourg, membership of the Chamber of Commerce is mandatory for all selfemployed individuals, commercial companies, and branches of foreign companies established in Luxembourg and undertaking a commercial, financial or industrial activity. The Chamber of Commerce has more than 90,000 affiliated members, representing 75% of total employment and 80% of GDP.

Supporting Luxembourg companies to enter and expand in foreign markets is thus of utmost importance and one of the main missions of the

Chamber of Commerce. This mission is fulfilled by the International Affairs of the Chamber of Commerce.

The International Affairs offer tailor-made guidance on foreign markets. This proactive support to enter new markets is split into various steps: promotion, trade missions, international partnership events, group visits to professional fairs abroad, opportunities to participate in national joint stands on international trade fairs and Business Opportunity Days. Another task of the International Affairs is to provide information on foreign markets. In order to facilitate the development of Luxembourg businesses in foreign markets, relations between domestic and foreign companies are also promoted by providing information about business opportunities abroad and receiving foreign business delegations in Luxembourg.

Also a part of the International Affairs service area is the Office du Ducroire. The Office du Ducroire (www.ducroire.lu) is a unique service available to exporters in the fields of credit insurance, financial assistance for exports and advice to companies in both these areas.



JEANNOT ERPELDING
Director, International Affairs



THOMAS BERTRAND
Attaché, International Affairs



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LUXAFRICA (THE LUXEMBOURG AFRICA INVESTMENTS ASSOCIATION)

Luxembourg Africa Investments Association (LuxAfrica) was officially incorporated in February 2014.

The association objective is to not only develop economic and trade relations between Luxembourg and Africa but also to promote within the African business community Luxembourg's expertise in financial services.

The association is composed of several active working groups including:

- Information Communication and Technology including the impact of new technologies in Africa
- Private equity
- Taxation
- Compliance
- Private public partnership

LuxAfrica is thus a catalyst playing an instrumental role in promoting direct business contacts between Africa / Europe, and Africa / Luxembourg in particular. The association provides a wide spectrum of business actors with the opportunity to explore new possibilities on the African continent.

The association, through its activities (round tables, article publications, presentation of business opportunities) also aims to bring some expertise to Luxembourg authorities and advocate for greater level of cooperation with Africa.



BERTRAND MOUPFOUMA

Founding Member and
Vice-President



MAZOWE BINGALA

Vice-President



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BUSINESS DELEGATION



AWTOL

RWANDA

The financial ecosystem is changing rapidly due to the increased use of information technologies by financial institutions and new competitors.

The owner of this company has a strong international knowledge from 25 years on Financial and IT project and built AWTOL, a new start-up company with a high potential company in Fintech especially Banking and Finance and is focused on IT ERP experience for SME, Tier 1 through VSB using systems such as SAP, Odoo, Power BI.

Banks and companies spending on new technologies is increasing, AWTOL is responding by innovating solutions for the business owner and offering digital strategy and market research in Luxembourg but also in International and pan-European business.

Some new regions are emerging on the scene such as African Continent and AWTOL is looking to develop and commercialize its activities business which is currently the case with a West and East African Project.

Indeed, AWTOL has been asked by the House of Training to be a contributor of the launch a new Banking Academy for East African Region managed by The House of Training in Luxembourg, providing international activities in training, consultancy and coaching programmes abroad and in Luxembourg.

The Chamber of Commerce of Luxembourg is co-founder of the "House of Training", the reference partner in professional training for the Luxembourg economy, providing international activities in training, consultancy and coaching programmes abroad and in Luxembourg. AWTOL is on their consultant for training financial banking.

If you are looking for an overview of the finance and bank sector with an IT aspect, an experience in the African Continent considering their specifications, AWTOL is your partner for growing your business with efficiency.



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BROADCASTING CENTER EUROPE

RWANDA

KENYA

Broadcasting Center Europe (BCE) is a European leader in media services, system integration and software development in the areas of television, radio, production and postproduction, telecommunication and IT.

With more than 200 highly qualified people, BCE serves about 400 clients in various sectors, such as TV channels, radios, distributors, producers, advertising companies, telecommunications operators and public services.

Media services

BCE covers the complete media value-chain with services including broadcasting, datacenter, digital media operations, IT managed services, telecom, transmissions, etc.

System integration

With more than 30 years of expertise, BCE is one of the leaders in TV, radio, IT and multimedia integration in Europe.

Software development

BCE has developed numerous solutions answering all your needs in media digitization, management, production, traffic, distribution and broadcast.

BCE both operates and installs media infrastructures. This strength gives BCE a unique position, knowing exactly how companies can achieve the best results.



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Project engineer

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BOSON ENERGY

RWANDA

BOSON ENERGY delivers the next generation of game-changing waste-to-energy technology. BOSON ENERGY has developed the first sustainable solutions for a wide range of mixed municipal, commercial and hazardous wastes that are financially, environmentally, and operationally viable over full lifecycle also in developing and emerging markets.

We basically turn waste into a clean source of energy that is available everywhere - and uniquely positioned to reduce urban stress and support autonomy, resilience and circularity in cities of all prosperity levels and sizes.

Rather than transporting waste far and wide to remote and inefficient large scale plants and contributing to urban stress from pollution and congestion, we take care of waste within the 'first

mile'. As a 'first-mile' solution; a local unit treats and eliminates local waste for 50-300 thousand people - without any toxic residues. We supply the harvested power, heat, and greenhouse-gas-free cooling right back into the local community. We can reduce waste transportation and land-use with 70-90% and also reduce pollution, water, and climate footprint substantially.

We are currently rolling out commercial projects on a handful of markets (Israel, Poland, UK, US, India). We do this together with large local waste management companies and our global strategic partners Siemens, Doosan Lentjes, and Thermax. We are also working towards a rollout in Rwanda, Kenya and Sub-Saharan Africa together with our global partners and regional EPC partners - all with solid experience in Rwanda, Kenya, and SSA.



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CARGOLUX AIRLINES INTERNATIONAL

KENYA

In a world of increasingly complex logistics requirements, Cargolux Airlines International S.A. has established itself as a leading provider of reliable, high-quality air cargo services. Founded in Luxembourg in 1970, the company has developed into Europe's largest all-cargo airline, operating a steadily expanding fleet of efficient, purpose-built Boeing 747-8 and 747-400 freighters.

Cargolux moves valuable and time-sensitive commodities on a worldwide network that covers over 75 destinations on scheduled all-cargo flights. The Cargolux Group employs close over 2,100 staff worldwide. In 2018, the company carried 1,053,626 tonnes of cargo and revenues exceeded US\$ 2.6 billion.

Cargolux started operations to Kenya in the 1990s, and has been serving Nairobi continuously with scheduled all-cargo services since that time. Cargolux's flights support Kenyan importers and exporters by providing reliable air lift solutions adapted to their transport needs.

In close to 50 years of operations, Cargolux has become an expert in handling a variety of delicate types of shipments. Live animals, perishable goods, temperature-sensitive shipments and outsize freight benefit from the experienced Cargolux touch. With a new, modern GDP-certified healthcare and pharmaceutical centre that Luxair Cargo has established in Luxembourg, Cargolux is a preferred provider of life science shipments to the pharmaceutical industry.

Over the years, flexibility, innovative concepts and the constant drive for quality have earned Cargolux a number of awards, including the 'Best All Cargo Airline' award for five consecutive years by the readers of the trade publication Air Cargo News.

Cargolux is a member of the International Air Transport Association (IATA) and Airlines 4 Europe (A4E).



cargolux

you name it, we fly it!



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KOOSMIK

RWANDA**KENYA**

Koosmik provides financial services through a mobile app to the young or more generally unbanked population in Africa. Users get a free mobile wallet as a hub of services including payments, micro-loans, savings and insurance. Koosmik is a Luxembourg-based company who raised more than €1mn to launch services in Africa, starting with Togo. Confident of their initial traction with more than 60 000 users, they are now looking to accelerate their growth and expand further on the continent.

Koosmik has been an award winning company since 2019, with two significant prizes at Paris Fintech Forum and CES Las Vegas. Lead by two entrepreneurs who complement each other (Claude Grunitzky - Chairman and Grégoire Yakan Founder & CEO), Koosmik is backed, by seasoned investors and managed to raise more 1M€ in July 2017.

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LUXEMBOURG SCHOOL OF BUSINESS

RWANDA**KENYA**

Luxembourg School of Business (LSB) is an accredited graduate business school in Luxembourg created in 2014 to provide, promote and advance top quality high-level international business education. The School was created by a group of academics with a strong entrepreneurial background and a successful track record of creating internationally accredited (AACSB) business schools. The founding idea behind the Luxembourg School of Business was to create a new kind of business school which will attract a mix of outstanding collaborators from across the world. Our faculty body is composed of scientists from some of the best universities in the world as well as from entrepreneurs or senior executives from multinational corporations.

Luxembourg School of Business is paving a new way in the higher-education landscape by using the best of what the world has to offer and delivering this knowledge through our innovative teaching methods, actionable entrepreneurial mindset and our world-class international faculty. LSB professors are affiliated with institutions such as University of Michigan, Duke University, New York University, Harvard University, London Business School, University of St. Gallen, Copenhagen Business School, Bocconi University, Zagreb School of Economics and Management, Sciences Po Paris, and more. Luxembourg School of Business is accredited by the Ministry of Higher-Education and Research of the Grand-Duchy of Luxembourg.

**MARIN NJAVRO**

Managing Director

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ONOMO INTERNATIONAL

RWANDA

KENYA

A vision for the hotel industry in Africa.

Middle scale positioning, a passion for service and a smile define ONOMO Hotels.

A unique architectural concept: Urban Village.

International and regional gourmet cuisine, full of flavour.

Respect for the environment; compliance with security requirements for our customers and employees; anchoring and showcasing local art and craftsmanship.

ONOMO Hotels, a smile, great hospitality, a team

As customer expectations are at the heart of our concerns, hospitality and service are our key focus every day.

Our vocation: ensuring the constant satisfaction of our clientele, offering courteous, attentive and willing service with a smile, with irreproachable professionalism and personal skills.

Our vision: becoming the middle scale brand reference in the hospitality industry in Africa and Morocco, staffed by a team with acknowledged expertise, encouraging customer loyalty and attracting up-and-coming talent.

Employees joining ONOMO Hotels are provided with training to learn their trade and for their own career development. Our values: audacity, confidence and talent: the professionalism of our teams, combined with a passion for hospitality.

ONOMO Hotels, in practice

The hotels are located in business districts and airport zones in capitals and major cities across the African continent.

ONOMO Hotels, across the African continent

Today, ONOMO Hotels is present in 9 countries with 14 hotels, representing 2000 rooms: Dakar (Senegal), Abidjan (Ivory Coast), Libreville (Gabon), Bamako (Mali), Lomé (Togo), Cape Town, Sandton and Durban (South Africa), Conakry (Guinea), Kigali (Rwanda), Rabat and Casablanca (Morocco).

ONOMO Hotels is pursuing expansion and innovation, in particular, with ONOMO Conakry, its first aparthotels project offering fully-equipped apartments, connected to a broad range of hotel services. Unique positioning in Africa, confirming its ambition to become an acknowledged pan-African brand.

ONOMO Hotels, Afro-optimism

In the next 18 months, Tangiers (Morocco), Douala (Cameroon), Maputo (Mozambique) and Kampala (Uganda).



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SECO EXPERT

KENYA

The cooperative group SECO, with its 300, in diverse areas specialized engineers, is since more than 80 years a recognized body in the field of neutral technical inspection of buildings and infrastructure works of any kind and size. We do provide our support to project owners, investors, engineers and architects with independent advice, technical audits and inspections as part of an IDI insurance with internationally recognized insurance groups and major reinsurers. In detail, SECO provides advice when it comes to control quality and risk:

- Technical inspections (design, quality, regulatory compliance, ...)
- Quality control of the design and execution of construction projects
- Technical and financial optimization of concrete, steel or wood structures
- Innovation with economic and sustainable pragmatism.

In addition to our expertise in buildings, water and energy, we focus on mobility and infrastructure.

SECO contributes to identify efficient solutions with solid know-how in all situations.

- Maritime: quay walls, jetties, breakwaters, ...
- Bridges: road and railway bridges, cable-stayed bridges, ...
- Tunnels: road and railway tunnels, retaining walls, ...
- Mobility: airports, train stations, underground and above-ground car parks, ...
- Roads: earthworks, highways, roads, ...

SECO's added value is in the technical expertise of our knowledgeable experts. The independent third party services proposed by SECO are being used for major investments in construction projects around the globe. The project owners are using our services on a systematic basis to assist them in the quality management of their projects. It has opened the way for long term insurance for their projects, contributing in an efficient way to the professionalization of the services provided to them by their contractors.



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SIMON CHRISTIANSEN

RWANDA

The presence of Simon & Christiansen in Africa, and in Senegal in particular, dates back to the 1980s mainly in the context of cooperation projects. Since 2001, our activities and services have been extended to local and sub-regional levels.

In order to better integrate the structure in the working environment, SC Afrique, a company incorporated under Senegalese law, was created in March 2003. The founders are the Luxembourg offices Simon & Christiansen S.A. and Luxplan S.A.

Thomas LECLERC is the permanent representative of the two companies in Senegal.

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STEELSHEDSOLUTIONS

RWANDA

KENYA

The Luxembourg-based group Steel Shed Solutions, created in 2001, is a digital platform for the sale of steel kit buildings. Steel Shed Solutions sells functional, low-cost, easy-to-assemble buildings suitable for various purposes: storage or livestock hangars, industrial buildings, agricultural structures, equestrian facilities, etc.

Today the group sells nearly 1,200 buildings yearly in 48 zones and countries, with around 6 languages spoken by its 40 employees. Steel Shed Solutions proposes its product offering across different websites adapted to the group's international clientele with, in particular, the *batimentsmoinschers.com* website available in several languages: *guenstigehallen.de* (German version) and *easysteelsheds.com* (English version). Some of the group's other sites focus on specific types of products, such as *elfratech.fr* (with ultra-discount positioning, the site offers pared down buildings to be used as simple

shelters for storage) and *tolesmoinschers.com* (sale of sheet metal and accessories).

The digital platform is available on the web and mobile. These websites target a broad customer base, including entrepreneurs, SMEs and multinationals such as Renault, Lafarge and Eiffage, as well as institutional customers such as city councils and government ministries. The group also works with private customers via a range of kit shelters by our dedicated website *direct-batiment.fr* (garden sheds, carports, etc., with an area of less than 150m²). The group offers free, instant quotes online, and remains committed to maintaining low prices while ensuring first-rate quality, thanks to systematic quality control and products made with galvanized, high-strength steel and in strict compliance with European standards.

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SURICATE SOLUTIONS

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Suricate Solutions SA is specialized in cyber security for Africa, based in Luxembourg with two subsidiaries in West Africa in Senegal and Ivory Coast.

We cover all activities in Cyber Security: Security Operation Centre (SOC) and Computer Emergency Response Team (CERT), governance, integration (IBM Business Partner), training, consulting, audit and intrusions tests, with our reference share holder Excellium Services, the leader of cyber security in Luxembourg.

Our markets are inclusive finance (microfinance institutions, micro insurance, banks, remittance providers), the public sector and large private sector companies.

Suricate Solutions launched in Dakar in April 2017 the first Regional Cyber Security Operation Centre (C-SOC). This shared centre was set up with the support of the Government of Luxembourg and the European Investment Bank (EIB).

It provides all the services required to prevent attacks, detect them quickly, and effectively

manage cyber security incidents. It relies on an international network that can mobilize up to 200 experts from the main public, private and cyber security research players in Luxembourg, Tunisia and Senegal, as well as our security centres in Africa. It reduces costs through mutualization and ensures capacity building. It already covers some 40 microfinance institutions and more than 800,000 clients with the most up to date technologies and know how.

Our vision:

- Create a regional leader in cyber security with an innovative approach.
- Secure inclusive finance at the East and pan-African level.

Goal:

- Present our program to Policy Makers and supervisors, CEO and CIOs of large companies and public services, as well as professional organizations and potential business partners.



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SUSTAIN

RWANDA**KENYA**

Sustain S.A. is the leading consultancy firm in Smart City Technologies and in the development of renewable energy and smart mobility projects. The main topics covered are Smart City modeling, renewable energy, energy efficiency, innovation and digitalization and vocational training. Our approach integrates the complete value chain of the project: the identification of projects, the definition of the project and its ecosystem, the set up and the financial contribution,

the engineering and the realization of the project as well as the follow-up and the project monitoring. Our specialization is that, on the one hand, we can bring local workforce upgrading services to the African continent through strategic partnerships with luxembourgish and international organizations and on the other hand side we integrate start ups both from Luxembourg and Africa in our projects.

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THEMIS LEX

RWANDA

KENYA

Themis Lex is a law firm specialized in business law. Established for more than 6 years, Themis Lex is active in the following areas:

- Private Equity / Venture capital (investment structuring, setting up of special-purpose vehicle, liquidation).
- Investment fund (legal advice, setting up of Luxembourg investment fund as specialized investment fund, reserved alternative investment fund, drafting of prospectus of issuance of securities, drafting of the subscription documentation, etc.).
- Commercial law (contracts, incorporation of commercial companies, legal advice, etc.).
- Tax law (tax advice, tax opinion, agreement with the tax administration etc.).
- Stock exchange law, financial law, banking (issuance of securities, crypto currencies,).
- Intellectual property.
- Mergers & Acquisitions / Spin-off / Restructurings (share purchase agreement, due diligence).
- Innovation: media, telecoms, computer law, biotech (technical contracts, due diligence, legal advice).

- Banking, stock-exchange and financial Law (securitization, crypto-currencies, issuance of securities).

We assist start-ups at different stages of development (incubation, fund raising, etc.).

Our clientele is composed of industrial groups, trading or financial companies, project leaders (startup), high net worth individuals aiming to optimize the management of their wealth, institutional investors, state agencies and investment fund. Our customers are established in more than thirty jurisdictions on all the continents.

Themis Lex is one of the sponsors and partner of the association LuxAfrica, created in 2014 and which gathers professionals established in the Luxembourg representing the different centers of excellence of the country (private bank, lawyers, audit, trustee, ICT etc.). This association aims to the development of business relationships between the Luxembourg and the African continent.



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TRACTEL

RWANDA

TRACTEL is an international company born in 1941. It stands for the development, manufacturing and distribution of the following products:

LIFTING & HANDLING equipment: wire rope hoists TIRFOR (original concept), MINIFOR & TIRAK (electric traction wire rope hoist), DYNAFOR (load cells), TOPAL (lifting clamps), TRALIFT & BRAVO (chain and lever hoist), TRALIFT TE (electric chain hoists)

ACCESS EQUIPMENT: The TRACTEL Group designs and develops for high rise buildings custom made facade cleaning machines assuring access to each part of the facade of new or existing high rise building. Depending on the customer's interest and environment, the solution can be temporary or permanent.

PPE Personal Protective Equipment: full body harnesses, lanyards, fall arrest lanyards and work positioning lanyards, fall arresters (BLOCFOR), rescue equipment (DEROPE), descenders, rope grab solution (STOPFOR range), climbing accessories...

TRACTEL has a worldwide presence thanks to its distribution network (more than 8500 distributors in over 120 countries). We have a leader position due to 60 years experience with industrial lifting products and applications: Quality and Professionalism are our values.

TRACTEL is constantly innovating its products in order to respond exactly to the expectations of our customers in the industry and the building area.



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UPTION

RWANDA

KENYA

Uption S.a r.l.: R&D laboratory dedicated to the development of assets based on Green Chemistry, the company offers integrated solutions, extraction processes and innovative manufacturing. The alliance between biotechnology and nature is the foundation of our innovations. The company is inspired by bio-mimicry of life to offer tailor-made natural solutions to partner companies with their own branding

We are looking for partners to display the concept COMPTOIRS COSMETIQUES® materialize an ecological, handmade/artisanal and creative vision of natural cosmetics. For pioneers, the adventure can start now / can be experienced today.

1) COSMETIC INNOVATION : PHYMULSION

2) ARTISANAL AND LOCAL DYNAMIC

3) GLOBAL MUTUAL AID AND WORLD COOPERATION

4) LOCALLY TRANSFORM THE COUNTRY'S RAW MATERIALS (OIL)

By RE-IMAGINING "SUSTAINABLE BEAUTY", we give everyone the choice to TAKE CARE OF THEMSELVES. By DREAMING UP A NEW "SUSTAINABLE LIFESTYLE", we give everyone the choice to RESPECT OUR PLANET and to pass it on to future generations.



DOMINIQUE DELARCHE

Co-Founder

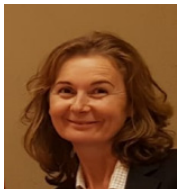
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CC.LU

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