

#### PRESENTATION 23/02

# UKRAINE-LUXEMBOURG BUSINESS CLUB

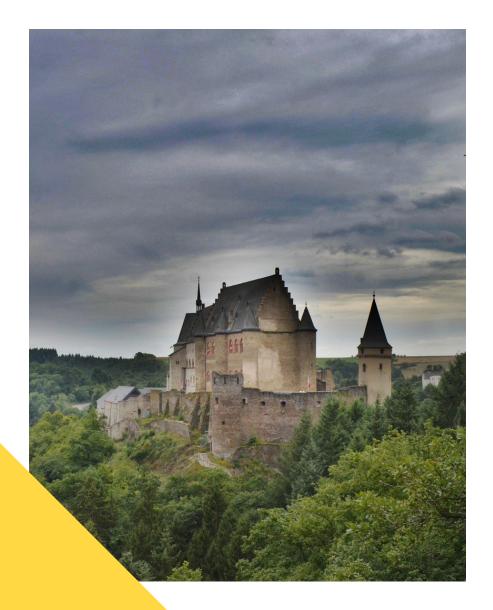


## INTRODUCTION

#### FOUNDED IN GRAND-DUCHY OF LUXEMBOURG IN 2017 A NON-PROFIT ORGANISATION FACILITATING B2B, B2G, B2U.







#### OUR MISSION

SUPPORT THE RELATIONSHIP BETWEEN UKRAINIAN AND LUXEMBOURGISH BUSINESS MEMBERS IN BOTH COUNTRIES.

EXPAND THEIR NETWORK OF CONTACTS PROMOTE LEADING BUSINESSES WITH THEIR PEERS.

PROVIDE THEM WITH ACCESS TO USEFUL INFORMATION AND ADVICE ABOUT DOING BUSINESS IN BOTH COUNTRIES.

PROVIDE REFERRALS OF WHAT WE SEE AS BEST-IN-CLASS OR THE MOST APPROPRIATE OPPORTUNITIES FOR POTENTIAL INVESTORS.



03

#### WHY UKRAINE?

#### AREA :

LAND AREA OF 603,700 SQ. KM WITH A COASTLINE OF 2,782 KILOMETERS LOCATION :

IN THE HEART OF EASTERN EUROPE, IMPORTANT PIPELINES CONNECTING EAST -WEST

NATURAL RESOURCES : MILD CLIMATE, RICH NATURAL RESOURCE BASE, FERTILE LAND.

#### **POPULATION** :

APPROXIMATELY 43 MILLION A HIGHLY EDUCATED LABOUR FORCE - 99.7% LITERACY, 4TH MOST EDUCATED NATION IN THE WORLD

THE MOST COST COMPETITIVE MANUFACTURING PLATFORM IN EUROPE.

A LONG-ESTABLISHED TRADITION OF SCIENTIFIC RESEARCH AND DEVELOPMENT





#### UKRAINE - EU

27 JUNE 2014 EU-UKRAINE ASSOCIATION AGREEMENT

DEEP AND COMPREHENSIVE FREE TRADE AGREEMENT" (DCFTA) WHICH AIMS TO: ESTABLISH FREE TRADE BETWEEN THE EU AND UKRAINE (ELIMINATING OR SUBSTANTIALLY REDUCING ALL TARIFFS AND BARRIERS) TO ACCELERATE BUSINESS DEVELOPMENT PROMOTE CRUCIAL RESTRUCTURING AND MODERNIZATION OF THE UKRAINIAN ECONOMY ALIGN UKRAINIAN LEGISLATION WITH EU NORMS AND STANDARDS IN TRADE AND RELATED AREAS.







# INVESTMENT OPPORTUNITIES

AGRICULTURE INFRASTRUCTURE PORTS & SHIPPING SECTOR ENERGY SOFTWARE DEVELOPMENT DEFENSE EQUIPMENT OIL & GAS EQUIPMENT EDUCATION AIRPORTS & AVIATION MEDICAL EQUIPMENT SAFETY & SECURITY FOOD PROCESSING & PACKAGING EQUIPMENT WASTE WATER UTILITIES



### OUR MANAGEMENT TEAM







## **Evgenia** Paliy

SENIOR ASSOCIATE AT AN INTERNATIONAL LAW FIRM, PHD

TRANSACTIONAL LAWYER WITH OVER TEN YEARS OF EXPERIENCE OF ADVISING INTERNATIONAL BUSINESSES ON MATTERS OF BANKING AND FINANCE LAW.

# Arnaud Lumet

FINANCIAL CONTROLLER

OVER TEN YEARS OF EXPERIENCE IN 6 COUNTRIES,

MANAGEMENT AT AN INTERNATIONAL LEVEL. EXPERIENCE IN BUSINESS DEVELOPMENT AND FINANCIAL EFFICIENCY.

# Maria Dobrostamat

CONSULTANT, PHD CANDIDATE

CONSULTANT WITH OVER FIVE YEARS OF EXPERIENCE WITH EXPOSURE IN MANAGEMENT, GRANT FUNDING AND POLICY ANALYSIS ACTIVITIES. EXPERIENCE IN HORIZONTAL INITIATIVES TO DEVELOP STRATEGY AND IMPROVE BUSINESS DELIVERY.



EU-UKRAINE COOPERATION ON INFRASTRUCTURE PROJECTS



JKRAINE- LUXEMBOURG BUSINESS CLUB svery glad to invite you to our first informal business discussion (edicated to EU-Ukraine cooperation on infrastructure projects.

you are interested in intrastructure opportunities in Ukraine and ould like to hear about the unique experience of the key experts om the EU institutions in this sphere, you are welcome to join our rent.



October 19, 2017, 7 pm at the lounge of House 17 17 Rue du Nord, L-2229 Luxembourg



ULBCI ulbc.lu



#### PAST EVENTS



EU- UKRAINE COOPERATION ON INFRASTRUCTURE PROJECTS (OCT 2017)

UKRAINIAN FILM INDUSTRY (NOV 2017)

UKRAINIAN LABOR MARKET (JAN 2018)



Ukraine-Luxembourg Business Club Presents

> "PRIVATIZATION IN UKRAINE - THE NEW START OR THE FORGOTTEN REVOLUTION?"

#### **Robert Schaus**

8.03.2018 at 7PM

Restaurant Kennedy John F. Kennedy, 1855

ULBC

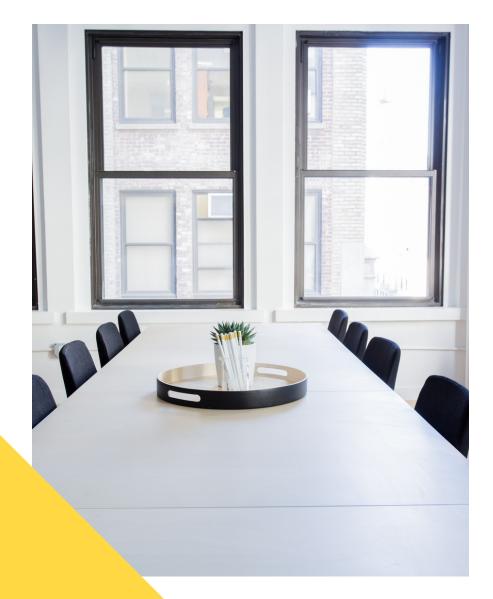
### NEXT EVENT 08/03/2018

THE MAIN LESSON LEARNED FROM THE PRIVATIZATION IN THE EARLY 90S PROCESS IN UKRAINE

PRIVATIZATION IN THE EARLY 90S IN EASTERN EUROPE WAS THE DEFINING PROCESS FOR A FEW HUNDRED MILLION EUROPEAN CITIZENS. IT WAS A PROCESS THAT WAS RADICALLY INNOVATIVE AT THE TIME, BOTH IN TERMS OF SCALE AND SCOPE, WHERE GOVERNMENT OFFICIALS, AGENCY PERSONNEL AND CONSULTANTS IMPROVISED TOGETHER TO TRANSFORM THE WHOLE FABRIC OF A DOZEN ECONOMIES. THIS HAPPENED MOSTLY FAR FROM THE PUBLIC EYE, AND EVEN TODAY, MOST OF WHAT HAPPENED IS BURIED IN OBSCURE REPORTS AND TECHNICAL DOCUMENTS IN ARCHIVES. YET THIS CHANGED THE LIFE OF MILLIONS, AND EXPLAINS MUCH OF THE STRUCTURE AND PERCEPTIONS OF EASTERN EUROPEAN SOCIETIES TODAY.







## BECOME A MEMBER

ACCESS TO BUSINESS OPPORTUNITIES PRIORITY INVITATION TO AND DISCOUNT ON ALL ULBC OR ULBC PARTNER'S EVENTS ACCESS TO SPEAKING OPPORTUNITIES TO JOIN THE ASSOCIATION A COMPANY SHOULD PROVIDE AN APPLICATION TO :

**CONNECT@ULBC.LU** 



# 10



# IN MY LIFE, I'VE PLANNED TO DO FOUR THINGS, ONE OF THEM IS TO VISIT KYIV!

STEVE WOZNIAK

# ТНАNК YOU! ДЯКУЮ!