

UKRAINE- LUXEMBOURG BUSINESS CLUB

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INTRODUCTION

FOUNDED IN GRAND-DUCHY OF LUXEMBOURG IN 2017
A NON-PROFIT ORGANISATION FACILITATING B2B, B2G, B2U.

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OUR MISSION

SUPPORT THE RELATIONSHIP BETWEEN UKRAINIAN AND LUXEMBOURGISH BUSINESS MEMBERS IN BOTH COUNTRIES.

EXPAND THEIR NETWORK OF CONTACTS
PROMOTE LEADING BUSINESSES WITH THEIR PEERS.

PROVIDE THEM WITH ACCESS TO USEFUL
INFORMATION AND ADVICE ABOUT DOING BUSINESS
IN BOTH COUNTRIES.

PROVIDE REFERRALS OF WHAT WE SEE AS BEST-IN-
CLASS OR THE MOST APPROPRIATE
OPPORTUNITIES FOR POTENTIAL INVESTORS.

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WHY UKRAINE?

AREA :

LAND AREA OF 603,700 SQ. KM WITH A
COASTLINE OF 2,782 KILOMETERS

LOCATION :

IN THE HEART OF EASTERN EUROPE,
IMPORTANT PIPELINES CONNECTING EAST -
WEST

NATURAL RESOURCES :

MILD CLIMATE, RICH NATURAL RESOURCE BASE,
FERTILE LAND.

POPULATION :

APPROXIMATELY 43 MILLION

A HIGHLY EDUCATED LABOUR FORCE - 99.7%

LITERACY, 4TH MOST EDUCATED NATION IN THE
WORLD

THE MOST COST COMPETITIVE MANUFACTURING
PLATFORM IN EUROPE.

A LONG-ESTABLISHED TRADITION OF SCIENTIFIC
RESEARCH AND DEVELOPMENT



UKRAINE - EU

27 JUNE 2014 EU -
UKRAINE
ASSOCIATION
AGREEMENT

**DEEP AND COMPREHENSIVE FREE
TRADE AGREEMENT" (DCFTA)**

WHICH AIMS TO:

ESTABLISH FREE TRADE BETWEEN
THE EU AND UKRAINE (ELIMINATING
OR SUBSTANTIALLY REDUCING ALL
TARIFFS AND BARRIERS)

TO ACCELERATE BUSINESS
DEVELOPMENT

PROMOTE CRUCIAL RESTRUCTURING
AND MODERNIZATION OF THE
UKRAINIAN ECONOMY

ALIGN UKRAINIAN LEGISLATION
WITH EU NORMS AND STANDARDS
IN TRADE AND RELATED AREAS.

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INVESTMENT OPPORTUNITIES

AGRICULTURE
INFRASTRUCTURE
PORTS & SHIPPING SECTOR
ENERGY
SOFTWARE DEVELOPMENT
DEFENSE EQUIPMENT
OIL & GAS EQUIPMENT
EDUCATION
AIRPORTS & AVIATION
MEDICAL EQUIPMENT
SAFETY & SECURITY
FOOD PROCESSING & PACKAGING EQUIPMENT
WASTE
WATER UTILITIES



OUR MANAGEMENT TEAM



Evgenia Paliy

SENIOR ASSOCIATE AT AN INTERNATIONAL
LAW FIRM, PHD

TRANSACTIONAL LAWYER WITH OVER TEN
YEARS OF EXPERIENCE OF ADVISING
INTERNATIONAL BUSINESSES ON MATTERS
OF BANKING AND FINANCE LAW.



Arnaud Lumet

FINANCIAL CONTROLLER

OVER TEN YEARS OF EXPERIENCE IN 6
COUNTRIES,
MANAGEMENT AT AN INTERNATIONAL
LEVEL. EXPERIENCE IN BUSINESS
DEVELOPMENT AND
FINANCIAL EFFICIENCY.



Maria Dobrostamat

CONSULTANT, PHD CANDIDATE

CONSULTANT WITH OVER FIVE YEARS OF
EXPERIENCE WITH EXPOSURE IN MANAGEMENT,
GRANT FUNDING AND POLICY ANALYSIS
ACTIVITIES. EXPERIENCE IN HORIZONTAL
INITIATIVES TO DEVELOP STRATEGY AND
IMPROVE BUSINESS DELIVERY.

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PAST EVENTS

EU- UKRAINE COOPERATION ON INFRASTRUCTURE PROJECTS (OCT 2017)

UKRAINIAN FILM INDUSTRY (NOV 2017)

UKRAINIAN LABOR MARKET (JAN 2018)

EU-UKRAINE COOPERATION ON INFRASTRUCTURE PROJECTS



UKRAINE- LUXEMBOURG BUSINESS CLUB

is very glad to invite you to our first informal business discussion dedicated to EU-Ukraine cooperation on infrastructure projects.

If you are interested in infrastructure opportunities in Ukraine and would like to hear about the unique experience of the key experts from the EU institutions in this sphere, you are welcome to join our event.

October 19, 2017, 7 pm at
the lounge of House 17
17 Rue du Nord, L-2229
Luxembourg

RSVP
UKRAINE.LUXEMBOURG@GMAIL.COM

ULBC presents

UKRAINIAN FILM INDUSTRY



The roundtable, organised by Ukraine-Luxembourg Business Club, will bring together public and private sector experts, film producers and actors to explore best practices and concrete solutions to better export, and for this purpose, better promote and distribute Ukrainian films in Europe.

The event will gather experts from the fields of business, media, and film industry and will have them discuss film investments and the layout of the industry to promote the exchanges and cooperation in the industry.

The discussion will focus on the presence and visibility of Ukrainian works. It will look to address, the challenges and opportunities, the actions needed to increase exports of Ukrainian films in Europe, the advantages of investment into Ukrainian film industry, why do the emerging cinema and cultural projects are a great investment target, what changes are expected in this sphere in 2018, and how EU programmes and private investment funds could contribute to this objective. This open debate will be an opportunity to discuss the development of numerous business strategies in the financing environment.

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Ukraine - Luxembourg Business Club
presents

UKRAINIAN LABOR MARKET

Ukrainian labor market and recent HR trends of one of the biggest countries in Europe. It is an opportunity to discuss whether labor market could be a driver of investment in Ukraine and what advantages it offers. You will get some insights about Ukrainian employment peculiarities, labor law, regional and generational differences. We will also look at talent sourcing from Ukraine and how it could benefit the EU. We will address some common questions about Ukraine, for instance, how Ukraine is different from the rest of Eastern Europe and Russia, will Ukrainians massively immigrate to EU, etc. Join us to discover Ukraine as expatriation destination with its benefits and challenges.

Our speaker – Danyia SHYPKO – is a consultant in talent management and career development. During her career with an international law firm in Kiev and at an industrial site of a French multinational, she closely worked with foreign investors, HR professionals and expatriated employees.

25.01.2018 at 7pm
Brasserie Restaurant Kennedy
35 Avenue John F. Kennedy, 1855
Luxembourg

RSVP: connect@ulbc.lu

For members- free of charge, for non members- 10 eur

ULBC |

www.ulbc.lu

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NEXT EVENT
08/03/2018

THE MAIN LESSON LEARNED FROM THE
PRIVATIZATION IN THE EARLY 90S PROCESS IN
UKRAINE

PRIVATIZATION IN THE EARLY 90S IN
EASTERN EUROPE WAS THE DEFINING PROCESS
FOR A FEW HUNDRED MILLION EUROPEAN
CITIZENS. IT WAS A PROCESS THAT WAS
RADICALLY INNOVATIVE AT THE TIME, BOTH IN
TERMS OF SCALE AND SCOPE, WHERE
GOVERNMENT OFFICIALS, AGENCY PERSONNEL
AND CONSULTANTS IMPROVISED TOGETHER TO
TRANSFORM THE WHOLE FABRIC OF A DOZEN
ECONOMIES. THIS HAPPENED MOSTLY FAR
FROM THE PUBLIC EYE, AND EVEN TODAY,
MOST OF WHAT HAPPENED IS
BURIED IN OBSCURE REPORTS AND TECHNICAL
DOCUMENTS IN ARCHIVES. YET THIS CHANGED
THE LIFE OF MILLIONS, AND EXPLAINS MUCH OF
THE STRUCTURE AND PERCEPTIONS OF
EASTERN EUROPEAN SOCIETIES TODAY.

Ukraine-Luxembourg Business Club
Presents

"PRIVATIZATION IN
UKRAINE - THE NEW
START OR THE
FORGOTTEN
REVOLUTION?"



Robert Schaus

8.03.2018 at 7PM

Restaurant Kennedy
John F. Kennedy, 1855



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BECOME A MEMBER

ACCESS TO BUSINESS OPPORTUNITIES
PRIORITY INVITATION TO AND DISCOUNT ON ALL
ULBC OR ULBC PARTNER'S EVENTS
ACCESS TO SPEAKING OPPORTUNITIES
TO JOIN THE ASSOCIATION A COMPANY SHOULD
PROVIDE AN APPLICATION TO :

CONNECT@ULBC.LU

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IN MY LIFE, I'VE
PLANNED TO DO FOUR
THINGS, ONE OF THEM
IS TO VISIT KYIV!

STEVE WOZNIAK

THANK YOU!

ДЯКУЮ!