

EN



Serving businesses and the economy







1

We protect

the interests of businesses

and the Luxembourg

economy

2



#### 2

We defend the interests of businesses and prepare them for the challenges ahead

5



3

We promote business creation and development

9





4

We support the international growth of businesses

14



5

**We help** develop professional skills

17



**6** We inform by analyses and publications

22



### CONTENTS



**[0**]

**7** Chamber of Commerce Group 

**8** Organisation

9 Contacts

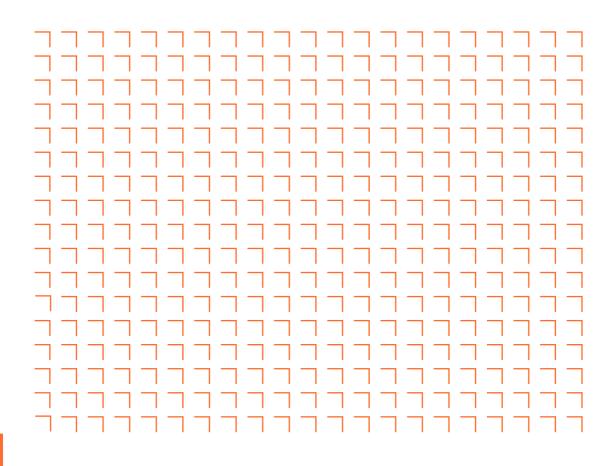
26

31

39

# We \_\_\_\_\_ protect

the interests of businesses and the Luxembourg economy



2-3

# The protection of the interests of businesses and the Luxembourg economy constitutes the main mission of the Chamber of Commerce. To enable it to fulfil this mandate, the legislator has granted it with some significant prerogatives.

Since membership of professional chambers is mandatory in Luxembourg, the Chamber of Commerce is highly representative. Today, it has about 100,000 member companies, corresponding to 75% of total salaried employment and 80% of Luxembourg's GDP, making it the largest professional chamber representing the country's employers. It represents all Luxembourg businesses in industry, commerce and services, banking and financial activities, insurance and hospitality.

The Chamber of Commerce represents





From this strong representativeness as intended by the legislator, the Chamber of Commerce draws its legitimacy to operate as a spokesperson and legal representative for the interests of its members.

Through its actions and initiatives, the Chamber of Commerce always prioritises the collective interest of its members. Sectoral interests are pursued only if they do not conflict with the interests of its members as a whole. The amended law of 26 October 2010 on the reorganisation of the Chamber of Commerce assigns it the following responsibilities in particular:

| <b>I</b><br>Intervene<br>in legislative procedures by<br>issuing opinions on legislation | 2<br>Support<br>and promote entrepreneurial<br>spirit and the creation and<br>development of businesses | <b>3</b><br><b>Promote</b><br>international economic and<br>trade relations |
|--|---|---|
| 4  | 5   | 6   |
| Work   | Act   | Inform  |
| in favour of an education and training system adapted to                                 | as a service provider for<br>businesses and the public  | the public and stimulate<br>debate as a partner and                         |
| the challenges faced by the  | businesses and the public   | independent spokesperson  |
| country and the needs of   |   | for the economy and   |
| businesses   |   | businesses  |

These responsibilities are fulfilled, on the one hand, by the provision of a number of services, and on the other hand, by reflecting on and preparing proposals. The Chamber of Commerce scrutinises all of its position statements, initiatives, and actions threefold: economically, socially, and environmentally, for the sustainable development of the country and its economy.

# We <sup>2</sup> defend

the interests of businesses and prepare them for the challenges ahead

| 1 |
|---|
|   |
|   |
|   |
|   |
|   |
|   |
|   |
|   |
|   |
|   |
|   |
|   |
|   |
|   |
|   |
|   |

#### While the Chamber of Commerce works closely together with the government and public bodies on a daily basis, it never loses sight of its primary responsibility of coordinating and defending the interests of its members.

The Chamber of Commerce also has wide-ranging prerogatives for ensuring that their interests are respected.

#### Creating a legal framework favourable to businesses

Through its close involvement in the legislative procedure, the Chamber of Commerce intervenes whenever it considers that new provisions, in particular of a draft bill, might directly or indirectly affect the interests of the business sectors that it represents. In fact, the law requires that the Chamber of Commerce's opinion be sought on all draft laws and regulations (Grand-Ducal and ministerial) that might have an impact on businesses. If the government does not seek its opinion, the Chamber of Commerce has the authority to issue an opinion whenever it sees fit.

One of the most important opinions published every year is on the draft State budget, in which the Chamber of Commerce presents its observations to the Chamber of Deputies (Parliament) on budget appropriations from past fiscal years and its recommendations for future fiscal years.

The Chamber of Commerce also has the right to submit proposals for new laws to the government, which must examine them and submit them to the Chamber of Deputies (Parliament).

All Chamber of Commerce opinions are drafted after consultation with the concerned sectors, including all relevant business and employers' associations, professional federations, and other interested parties. The list of published opinions and those in the process of being drawn up can be consulted on the Chamber of Commerce website.

#### cc.lu/en/opinions-legislation

#### Championing the voice of businesses at the european level

The Luxembourg Chamber of Commerce is actively committed to promoting a legislative and regulatory framework that fosters economic development in the Grand Duchy of Luxembourg. In this context, it also plays a key role at both the national and European levels, ensuring that the interests of Luxembourgish businesses are taken into account in legislative and non-legislative discussions.

The Chamber of Commerce's European Affairs team acts as a bridge between businesses and EU policymakers, ensuring that the voice of businesses is heard. The team closely monitors European Commission initiatives and the legislative process, advocating for balanced legal frameworks.

Furthermore, it promotes and participates in public consultations, proposing legislative amendments on behalf of its member businesses.

The Chamber of Commerce also supports businesses through blog articles, conferences, webinars, and workshops on relevant current topics in European law.

۲ŋ

2

#### Enterprise Europe Network-Luxembourg: at the heart of European support for SMEs

As a member of the European Commission's largest business support network, represented in over 60 countries worldwide, the Chamber of Commerce's Enterprise Europe Network (EEN) acts as a key European partner for the Luxembourg business community. EEN's distinctive feature is that it provides local European services to businesses, particularly SMEs. It offers personalised support in identifying opportunities within the internal market and on international markets, provides tailor-made advice on EU matters, facilitates access to European funding programmes, stimulates networking through cross-border partnerships and international b2b events, and supports businesses in sustainable development and the digital transition, to help them meet the challenges of tomorrow.

The EEN is an integral part of the Chamber of Commerce's EU Affairs team, strengthening the link between advocacy actions and European services, enabling coherent and comprehensive coverage of support for local SMEs. Faced with the growing complexity of EU policies for SMEs, the Chamber of Commerce's EEN plays a central role. With its coordinated approach, its strong integration within the local ecosystem and its multidisciplinary expertise drawn from this vast European network, it provides a wide range of European activities and services to respond in a relevant way to the needs of businesses, in line with European priorities and issues.



#### Finding a compromise confidentially and discretely

The Arbitration Centre of the Chamber of Commerce of the Grand Duchy of Luxembourg was created to offer an alternative to court rulings on disputes which often prove to be long, costly, and not well suited to the technical and complex issues of the business world. The Luxembourg Arbitration Centre provides efficient and impartial administration for national and international commercial litigation, both for individuals and for private sector businesses.

The advantages of an arbitration procedure compared to a court procedure are many: confidentiality and discretion, speed, legal security, professionalism of arbitrators, single procedure and less expensive.



#### LUXEMBOURG ARBITRATION CENTER

powered by the Luxembourg Chamber of Commerce

cc.lu/en/arbitration

#### Anticipating tomorrow's socio-economic challenges

With a view to anticipating the trends and future challenges facing the country and its economy, the Chamber of Commerce monitors and studies the socio-economic environment in which businesses evolve. It also carries out a large number of national, European and international surveys measuring economic development and the

The Actualité & Tendances economic bulletins are one of the many channels through which the Chamber of Commerce disseminates its position statements and proposals.



structural situation of the economy. In this regard, it collaborates in particular with STATEC (the National Statistics Institute). Eurochambres (Association of European Chambers of Commerce and Industry), the International Institute for Management Development (IMD), the World Economic Forum (WEF), the European Commission, the OECD and the IMF. Thanks to these studies and surveys, the Chamber of Commerce is able to make informed recommen-

dations and proposals aimed at promoting a competitive and sustainable development of the Luxembourg economy.

It thus contributes to the coordination of public and political debate, raising citizens' and businesses' awareness and encouraging them to reflect on matters affecting the country's socio-economic environment.

#### Accelerating the sustainable transition of companies

The mission of the House of Sustainability is to support the sustainable transition of Luxembourg companies through a comprehensive range of services, in collaboration with the key players in the ecosystem. It supports and guides companies according to their specific needs, thereby facilitating their transition.

Based on the 10 sustainable business principles initiated by the Chamber of Commerce. this platform will aim at fostering a real culture of sustainable development in Luxembourg, by federating its entire ecosystem around concrete themes and projects.

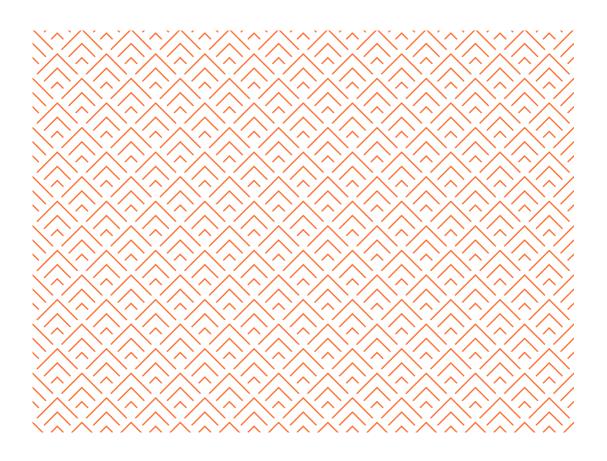




sustainability.lu

# We <u>s</u>

business creation and development



#### The challenges encountered in creating, operating, developing or selling a business are many, and each one of these important stages in the life of a business must be carefully and methodically planned to ensure the best chance of success.

Via the *House of Entrepreneurship*, the Chamber of Commerce offers a wide range of services to help both business developers and established entrepreneurs bring their projects to fruition.

The entrepreneur is the real driving force of the economy in terms of wealth creation and employment. This is why the Chamber of Commerce makes it a priority to promote entrepreneurship, public awareness, and, above all, the values of entrepreneurship in younger generations. Whether by establishing a simplified regulatory framework for business startups (the simplified S.à.r.l., "new chance scheme", assistance for business creation...), raising awareness among future graduates, promoting a change in public attitudes, or direct support of initiatives for young entrepreneurs, the Chamber of Commerce is fully committed to its role as an ambassador of entrepreneurship as it knows that entrepreneurship is a veritable vehicle for personal growth and fulfillment.

#### House of Entrepreneurship



Founded in 2016 with the support of the Ministry of the Economy, the House of Entrepreneurship offers invaluable assistance to project holders and established businesses. With information points located in Kirchberg, Esch-sur-Alzette and Mondorfles-Bains, it offers a full range of services tailored to each stage of the entrepreneurial journey. As the national contact point for entrepreneurship, its mission is to raise awareness, inform and support entrepreneurs at every stage of their project, whether it involves setting up, developing, taking over or closing down a business. It also plays a

unifying role in the entrepreneurial ecosystem: the main partners of the House of Entrepreneurship include the Ministry of the Economy and the Chamber of Skilled Trades and Crafts (*Chambre des Métiers - CDM*), with daily support from other partners offering complementary expertise.





houseofentrepreneurship.lu

3

#### Tailored services for new and established entrepreneurs

The House of Entrepreneurship is present at every stage of an entrepreneurial project or business, providing the resources and advice needed to succeed:

### 더 \_\_\_\_\_

#### Business transfer

Facilitating contact and support between sellers and buyers during the business transfer phase. This is done via the national *Businesstransfer.lu* platform. Training buyers to prepare them for taking over a business. businesstransfer.lu

#### Pre-creation & launch

Guiding entrepreneurs by providing them with essential information and personalised support through various pathways, from ideation to managing the first few months of business. Guiding entrepreneurs to the appropriate resources in the Luxembourg entrepreneurial ecosystem, depending on their specific needs.



#### Export aid

Track and secure trade transactions, by providing certificates of origin, legalisation of documents, LuxTrust electronic certificates, or ATA carnets of temporary exports.

### 2 K

#### Raising awareness and providing guidance

Organise regular workshop sessions to address topical issues and challenges specific to entrepreneurship. These events aim to equip entrepreneurs with practical knowledge and innovative strategies for setting up and running their businesses. Networking opportunities with a variety of key players, including advisors, investors, experts and other entrepreneurs. cc.lu/en/agenda/house-of-entrepreneurship

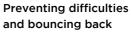
#### Digitalisation

Supporting entrepreneurs in their digital transformation through the implementation of digital tools within companies. Raising awareness of various issues related to digitalisation through face-to-face and online workshops.



#### Development

Supporting business owners who want to develop, optimise, turn around or close down their business. Following an assessment of the company's situation, personalised support solutions are proposed to meet the needs identified.



Guiding entrepreneurs through the challenges of day-to-day management and times of crisis, providing access to regulatory information and directing them to the most appropriate legal and financial mechanisms. Supporting entrepreneurs at the end of their company's life and helping them to start up a new business after a voluntary or involuntary cessation of activity.

#### House of Startups: Innovation campus and federator of the Luxembourg startup ecosystem

The House of Startups (HoST), a project founded by the Luxembourg Chamber of Commerce, is positioned as a pillar of the Luxembourg ecosystem, with the mission of fostering the development of the startup and innovation ecosystem and supporting the innovation needs of businesses.

The House of Startups inspiring innovation campus hosts a community of 3 incubators and accelerators, which together represent around 175 startups.

The Luxembourg-City Incubator (LCI) cityincubator.lu

- The House of Financial Technology (LHoFT) Ihoft.lu
- Le Village by CA Luxembourg (LVbyCA) luxembourg.levillagebyca.com

Furthermore, the community is surrounded by key ecosystem players available in-house, including among others fundraising (Luxembourg Business Angels Network), sustainability and climate finance (International Climate Finance Accelerator), startup advocacy (Pulse), education & STEM training (Luxembourg Tech School), scaling through strategic investments and venture capital (Gener8tor and Middlegame Ventures) and many more.

The HoST draws on a wide range of initiatives to amplify the impact of innovation on economic growth. It actively organises



local and international events and is present at technology fairs, offering media visibility and high-quality networking.

The HoST promotes and encourages entrepreneurship among a broad audience through its 'Startup Corner', a Luxembourg podcast dedicated to startups and innovation.

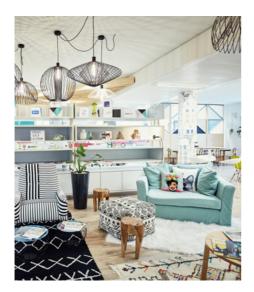
Through its Luxembourg Open Innovation Club (LOIC), HoST promotes collaboration between big corporates and the innovation ecosystem. The HoST facilitates the creation of solutions by bringing together partners, companies, and other stakeholders in collective intelligence formats such as hackathons and barcamps.





powered by the Luxembourg Chamber of Commerce host.lu

#### Luxembourg-city Incubator: a dynamic community dedicated to supporting startups



The Luxembourg-City Incubator (LCI), established by the Luxembourg Chamber of Commerce and the House of Startups and sponsored by the City of Luxembourg, supports startups in multiple sectors, with a focus on six main areas: Environment, Urban Technology, Construction and Real Estate, Commerce, Tourism and Logistics.

The LCI offers a recurring incubation programme to further the needs of startups. The Luxembourg-City Incubator is a privileged partner of Luxinnovation's Fit4Start acceleration programme and plays an active role in welcoming and supporting selected startups along the way. The LCI incubates around 60 startups, is a member of the European Business and Innovation Centre Network and has been awarded the title of 'Top European Leading Startup Hubs 2024' by the Financial Times and Statista.



Mutualité de Cautionnement: Facilitating access to bank financing

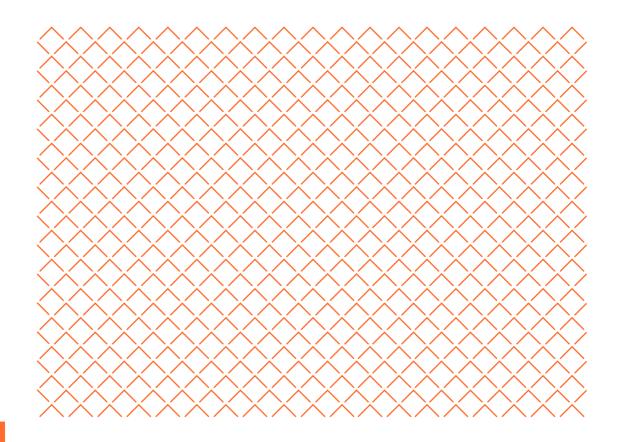
The *Mutualité de Cautionnement* facilitates access to bank financing for all SMEs, particularly those affiliated to the Chamber of Commerce. When a business seeking a loan lacks the necessary guarantees, or likes to diversify the risk, the *Mutualité de Cautionnement* can act as a guarantor with approved credit institutions in Luxembourg. This support not only helps businesses with their requests for credit but also influences the terms offered by the banks.



!!

cautionnement.lu

# We 4 support



#### In an increasingly globalised economy, conquering new markets and seeking reliable partners are among the main challenges facing businesses.

Both exports and imports provide opportunities to develop business activity and revenue. Promoting international economic and trade relations, helping businesses export their products and connecting them with potential partners for expansion projects on a national, regional and international level are services offered by the Chamber of Commerce to facilitate access to new markets.

This support is directed both at businesses that are new to exporting and to more seasoned businesses looking for new markets or seeking new investors.

#### Promoting Luxembourg's economy

The promotion of Luxembourg's economy and international growth is supported by: the Ministry for Foreign Affairs and Foreign Trade, the Ministry of the Economy, the Chamber of Commerce, and Luxinnovation, which are brought together via the Luxembourg Trade and Invest platform.

The four partners work closely together to stimulate innovation, internationalisation of Luxembourg businesses, and to attract foreign direct investment. More specifically, the Chamber of Commerce offers advice and support to Luxembourg businesses in their initial steps and further expansion into foreign markets through its International Affairs team. This support is implemented by an international network working in the field to organise of numerous activities such as economic missions, guided visits, collective stands at trade fairs abroad, matchmaking events, information sessions, in person or online, on international trade, or the hosting of foreign delegations in Luxembourg. A diverse range of services completes this offering: customised consultancy assistance, public procurement watch, online B2B platforms, etc.

The entire ecosystem can be consulted on the digital and interactive platform: Go International Gateway (app.swapcard.com/event/go-international). All of these activities are intended to stimulate the development of economic and trade relations between Luxembourg and foreign businesses.



tradeandinvest.lu





Go International Gateway



cc.lu/gointernational

#### The Chamber of Commerce's network of commercial and economic representatives abroad

To further strengthen and foster the excellent relations with the countries that are among the Grand Duchy's main trading partners, the Chamber of Commerce has opened trade offices in Berlin, Brussels, London and Paris integrated into the Luxembourg Embassies. These posts are coupled with bilateral business clubs offering an ideal meeting place for entrepreneurs wishing to intensify the dynamic of exchanges between Luxembourg and the host country.



#### The 'Made in Luxembourg' label: Showing the world where your excellence is from

In order to promote Luxembourg products in foreign markets, the Chamber of Commerce, together with the Ministry of Foreign and European Affairs and the Chamber of Skilled Trades and Crafts, created the 'Made in Luxembourg' label to identify Luxembourg as the origin of products and services. The label educates consumers in Luxembourg about local products and raises the profile of the country's products abroad. Businesses can apply for the label online.



### Office du Ducroire (ODL): Support for exporters with financial aid for export and insurance against risks

The Chamber of Commerce works with the ODL to support Luxembourg businesses with export procedures by offering partial reimbursement of the costs associated with promotion, training, and participation in trade fairs. The ODL also provides insurance options for businesses against risks related to international transactions and investments abroad.



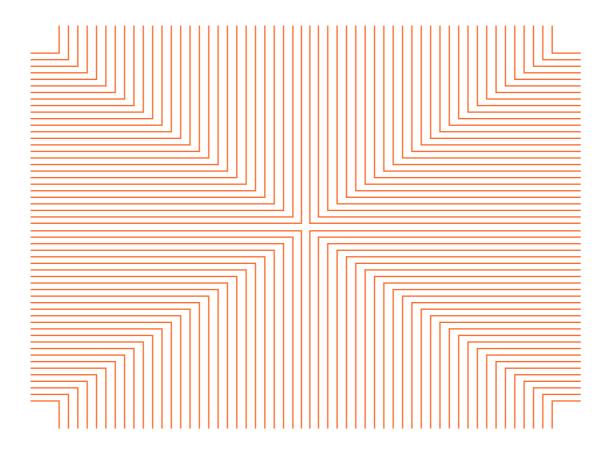
16-17

[]]

Γ.

[!]





#### Qualified personnel is a decisive factor in the success and performance of a business. Professional continuing education is therefore a key element in the development strategy of any business.

This is why the Chamber of Commerce supports businesses in their commitment to continually improve their employees' knowledge and skills. To do this, it both works to ensure a legislative and regulatory framework favouring the development of an effective and transparent training and education system; and initiates, develops and manages various initial and continuing vocational training projects in close collaboration with businesses and with national and international partners in the context of education and training.

#### Initial vocational education - Working for a quality school system

In the field of initial education, the Chamber of Commerce is committed to quality in secondary education and, more particularly, in professional training. It proposes programmes for general secondary education and is also actively involved in organising apprenticeships, particularly by identifying potentially concerned vocations, preparing programmes and defining modi operandi. Each year, the Chamber of Commerce manages nearly 2,000 apprenticeships in 30 areas of the retail, manufacturing, catering and hotel, services, social and educational sectors.

Through its WinWin campaign and website, the Chamber of Commerce educates and raises awareness of the public, young people, parents, and those in the teaching profession, of the advantages of apprenticeships and encourages businesses to create more apprenticeship positions. The Chamber of Commerce also acts as an intermediary between young people looking for training and businesses offering apprenticeship positions.



#### winwin.lu

#### TalentCheck – Talent detector

To evaluate the potential for successfully integrating new employees into a business, the Chamber of Commerce has developed TalentCheck, an evaluation tool intended in particular for students seeking apprenticeships within a training company. The tool is an invaluable aid in clinching an apprenticeship. Once they have passed through TalentCheck, participants receive a certificate. TalentCheck can also be helpful in recruiting other profiles for a business. The certificate allows businesses to see at a glance the talents and skills of any profile necessary for the business.





talentcheck.lu



House of Training: Continuing education to fit the current and future needs of businesses and their employees

Created in 2015 by the Chamber of Commerce and the Luxembourg Bankers' Association (*Association des Banques et Banquiers, Luxembourg - ABBL*), the House of Training is an approved continuing vocational training organisation offering more than 1,400 training courses in 23 areas of activity.

#### Contributing to Luxembourg's competitiveness through continuous skills development

The mission of the House of Training is twofold:

• **To facilitate**: developing and strengthening the skills of Luxembourg companies, by identifying the current and future challenges of the labour market,

**To guide**: supporting managers and their staff in their development by equipping them with the necessary skills and tools through training programmes and plans tailored to the needs of the market.

To carry out its mission, the House of Training works closely with a network of 60 leading partners in their fields (professional associations and federations) and 800 expert trainers.



#### Building your professional development plan

To support the development of companies and their employees, the House of Training offers a comprehensive and structured approach:

- A professional profile approach: almost 80 professional profiles are available, each associated with specific blocks of skills, enabling professional development plans to be drawn up, tailored to the sectors' needs.
- More than 180 certification courses: structured training to validate key skills and obtain professional recognition in line with market requirements.
  - A range of almost 60 *e-learning* and 75 *blended learning* courses designed to meet companies' needs for flexibility.
  - In collaboration with recognised academic institutions, the House of Training offers 7 degree programmes and university certificates. Designed for executives and managers, these university-level courses, which are compatible with a professional activity, support the attraction, development and retention of talent in Luxembourg.

#### Key Job: a complete range of computer and soft skills training

In July 2020, the Chamber of Commerce bought the company Key Job, which specialises in IT training, to complete its offer and thus be able to help Luxembourg companies to succeed in their digital transition of their business and processes by acquiring the necessary skills. Founded on 1st March 1987, Key Job offers a range of products ranging from traditional office automation courses, multimedia systems to high-level technical courses.





keyjob.lu/en

#### Fighting unemployment and supporting employability and professional reconversion

Through its close collaboration with businesses and ADEM (the Agency for the Development of Employment), the Chamber of Commerce supports professional training that enables employment and allows everyone to acquire the skills sought in the labour market so as to improve the chances of employability and professional reconversion. In this context, the House of Training, the training organisation of the Chamber of Commerce, is the promoter of various projects, always built in the interest

5

of jobseekers and with the ultimate objective of developing their employability. Projects such as *Skills4job* aim to support professional integration or reintegration by defining with job seekers a professional project and a training plan to carry out this project, which is in line with a constantly changing job market. This is to optimize the employability of participants. Through the *StartYourBusiness* initiative, the Chamber of Commerce also supports job seekers looking to embark on business projects by providing them with an overview of their entrepreneurial skills, advice from their internal teams, along with a training programme, and individual mentoring from experienced business leaders.

In 2024, the *Fit4Inclusion* programme was launched with the aim of promoting inclusive recruitment by enhancing the skills of people with disabilities or those undergoing professional retraining.



Γ.

[]]

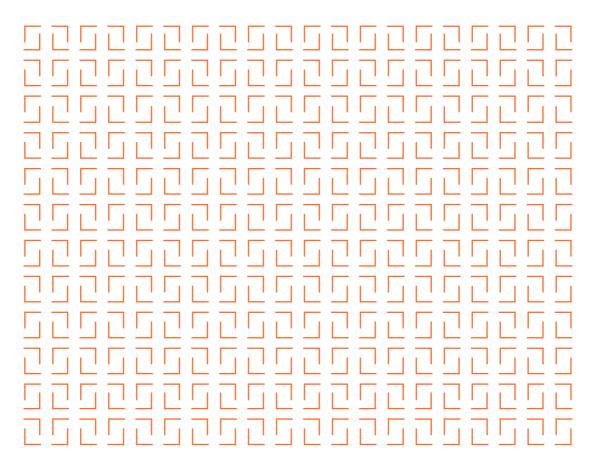
#### School-Business Relations - Bringing schools and businesses closer together

One important way of promoting entrepreneurial spirit and values is dialogue between schools and businesses. To contribute to professional guidance in schools and inform students about the possibilities and opportunities in entrepreneurship and various business sectors, as well as to provide them with an economic ethos likely to serve them throughout their studies and subsequent professional career path, the Chamber of Commerce established the "School-Business Relations" programme. The programme offers activities that bring the worlds of education and economics closer together, such as interactive workshops for students or company visits and seminars for high school teachers. Young people and their teachers can thus come into contact and benefit from privileged exchanges with entrepreneurs and business representatives, which allows them to discover the different sectors of activity, current and future flagship professional functions and key skills sought by companies in Luxembourg. The Chamber of Commerce also develops partnerships with key players in the education ecosystem to create additional projects that can benefit young people.

#### cc.lu/en/school-business-relations

# We 6 inform

by analyses and publications



### The Chamber of Commerce is a credible, reliable, and independent source of information on the country's economic and entrepreneurial scene.

The Chamber of Commerce is indeed one of the country's primary publishers of economic information. It offers an extensive range of publications covering a wide variety of subjects, but always related to the country's economic and social life. This information is freely available and is intended for companies as well as the public authorities, the press, private individuals, and students. A wide variety of information channels are available to the public.

#### Publications and web sites



#### Merkur

The Chamber of Commerce provides information on Luxembourg's economy and businesses. To this end, it has created the Merkur multimedia brand, which offers information both online and in print.

#### merkur.lu

#### The cc.lu website

cc.lu/en

The cc.lu website is entirely structured around the expectations and potential needs of its visitors. It highlights the assistance and help that the different entities of the Chamber of Commerce group can provide to companies, project leaders and other interested customers.

### The Chamber of Commerce electronic newsletter

Sent every week to more than 15,000 subscribers, it provides up-to-the-minute news and information on the Chamber of Commerce and Luxembourg businesses. Subscriptions at:

#### cc.lu/en/newsletter/

6





#### Economic blog

As CEO of the Chamber of Commerce, Carlo Thelen uses this platform to share his analyses of current socio-economic issues.

#### The Actualité & Tendances economic bulletin

This publication offers in-depth analyses of the socio-economic issues essential to Luxembourg's economy and businesses.

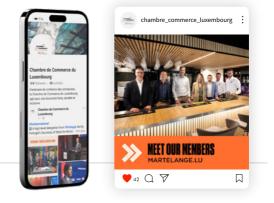
#### cc.lu/en/all-information/publications/economy



#### Informational brochures

A large number of informational brochures on all aspects of economic and entrepreneurial life in Luxembourg are available to the public. They cover a wide variety of subjects.

#### cc.lu/en/all-information/publications



#### Social networks

As part of its commitment to providing ongoing information on businesses, events and initiatives that support the development of businesses in Luxembourg, the Chamber of Commerce is present on social networks at @ccluxembourg. You can join a community of nearly 55,000 followers to discover advice, interviews and resources for entrepreneurs, as well as the highlights of the *business* community in Luxembourg. Stay connected to grow your opportunities!

Follow us on: in 🗿 f X

#### carlothelenblog.lu

24-25

6

#### Conferences and information sessions

To keep its members up-to-date with the latest legislative and regulatory developments, to share opportunities from the latest international trends and the economic potential of particular geographical regions or countries, or to discuss the major challenges of the future, the Chamber of Commerce regularly holds, either independently or in partnership with public and private partners, conferences, information sessions and public debates. Whether major annual events such as the *Journée de l'Économie* in partnership with PwC or the *Deutsch-Luxemburgische Wirtschaftskonferenzen* conferences held in collaboration with the German embassy, or more one-off conferences on current issues, participation in Chamber of Commerce events is always free of charge.

The calendar of events can be consulted at: cc.lu/en/agenda

#### IDEA – A lab to stimulate and fuel public debate

[1]



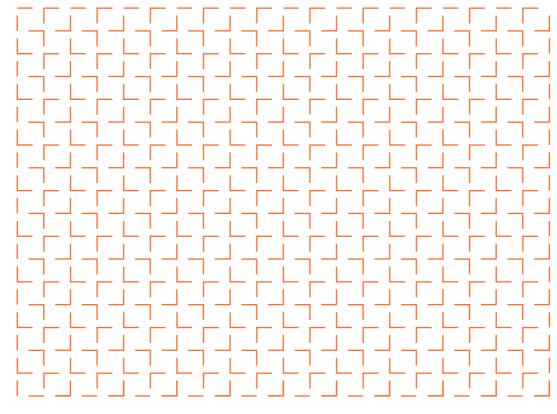
The IDEA lab think tank, created on the initiative of the Chamber of Commerce as a non-profit association, aspires to provide rigorous and transparent thinking regarding a sustainable future for Luxembourg by stimulating and fuelling high-quality public debate and developing constructive proposals aimed at finding solutions for key socio-economic challenges.

IDEA closely monitors developments in the field and invites the public to discuss and challenge the analyses, ideas and proposals that it publishes. To this end, it organises events, round-table sessions and themed workshops on a wide range of subjects of crucial importance for the socio-economic future of the Grand Duchy of Luxembourg.



fondation-idea.lu

# Chamber of Commerce Group



#### HOUSE OF STARTUPS

powered by the Luxembourg Chamber of Commerce

The House of Startups serves as a key federator within the Luxembourg ecosystem, dedicated to fostering the growth of startups and innovation while supporting the innovation needs of businesses.



Founded in 1987, Key Job has specialised for more than 30 years in training courses in IT, and more recently in the field of personal development. They offer a range of products from courses in standard office software, to multimedia systems, to high-level technical courses. Key Job's mission is to help Luxembourg businesses acquire the skills needed to successfully implement the digital transformation of their activities and processes.

#### Luxembourg-City Incubator

The Luxembourg-City Incubator, established by the Luxembourg Chamber of Commerce and the House of Startups and supported by the City of Luxembourg, is dedicated to fostering startups that develop advanced solutions in sectors such as urban technology, environmental sustainability, commerce, construction, tourism, and logistics.



Conference and exhibition centre in the Kirchberg district of Luxembourg City.

#### 

powered by the Luxembourg Chamber of Commerce As a platform that brings together all stakeholders in the Luxembourg business creation value chain, the House of Entrepreneurship offers a range of services to businesses throughout their life cycle (information on business set up, development and transfer, digitalisation, networking, mentoring, prevention).

#### HOUSE OF SUSTAINABILITY

The mission of the House of Sustainability is to facilitate the sustainable transition of Luxembourg companies. It offers a consolidated range of services, in collaboration with key players in the ecosystem, in order to guide companies according to their specific needs and thus facilitate their transition.



HEC Liège Luxembourg was created in 2022, initiated by HEC Liège and the Chamber of Commerce, with the aim of enriching the higher level training offering for Luxembourg companies and their employees.



#### HOUSE OF TRAINING

by Luxembourg Chamber of Commerce and ABBL

Founded in 2015 by the Chamber of Commerce and the Luxembourg Banker's Association (ABBL), the House of Training's main purpose and mission is to offer multisectoral, professional continuing education in a wide variety of fields. The House of Training supports and advises companies, their managers, and employees in developing their skills and knowledge in order to better prepare them for the challenges of the future.



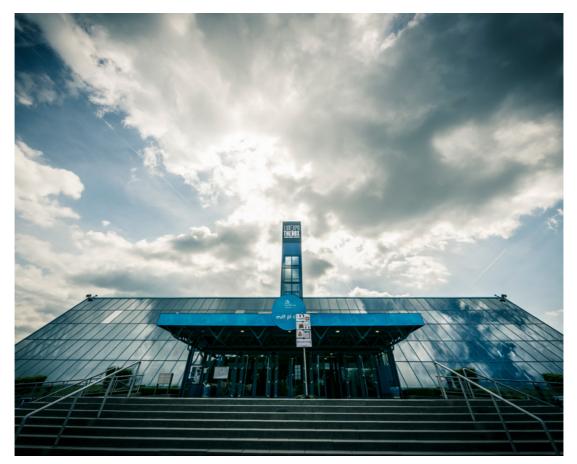
Based at the House of Entrepreneurship, the *Mutualité de Cautionnement* facilitates access to bank credit for both conventional and innovative Luxembourg businesses, supporting their loan applications and influencing the terms offered by their banks.

## ıd<mark>ę</mark>a

IDEA is an independent think tank initated by the Chamber of Commerce and acts as a lab for new ideas on sustainable development in Luxembourg. Autonomous and multidisciplinary, IDEA helps contribute to the improvement of the quality of public debate by fuelling it with socio-economic analysis and suggesting innovative ways of meeting the major challenges of tomorrow.

### Chamber of Commerce support for diversifying and developing the economy: shareholding, sponsoring, etc.

In recent years, shareholding investments have been made in several external entities to strengthen the work of the Chamber of Commerce and the economy in general. The Chamber of Commerce Group approach reflects the organisation and the structuring of the services of the Chamber of Commerce and its involvement in the numerous entities working together in the interests of businesses and the economy. This approach also ensures better alignment between the different entities of the group and the overall strategy of the Chamber of Commerce.



The Chamber of Commerce is a principal shareholder of Luxexpo The Box

#### A house for the economy

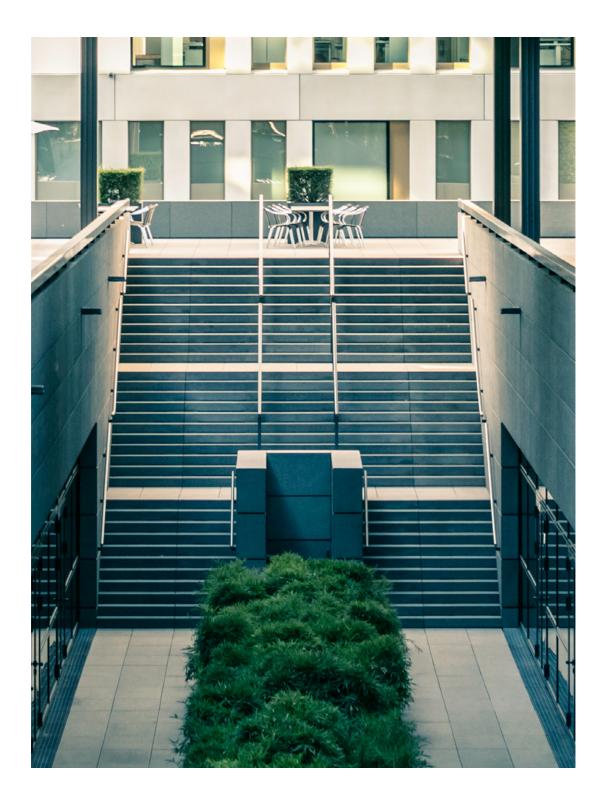
The Chamber of Commerce building, located in the heart of the Kirchberg business district, was designed as a real house for the economy, offering a living and working space to all the country's economic players. Today, the Chamber of Commerce is home not only to numerous professional associations and federations, but also to several public administration offices, economic interest groups, non-profit organisations... Over a surface area of more than 6,500 sqm, including three auditoriums in its state-of-the-art Conference Centre and 30 classrooms in its Training Centre, the Chamber of Commerce offers an exceptional setting for conferences, training sessions, working meetings, and receptions. Easily accessible by car (underground car park) and public transport (tram, bus, bike sharing), the Conference Centre and the Training Centre are close to the city centre, the airport, hotels and the major motorway access points. Event organisers can make use of the on-site catering services or use another service provider.

#### Information and reservations

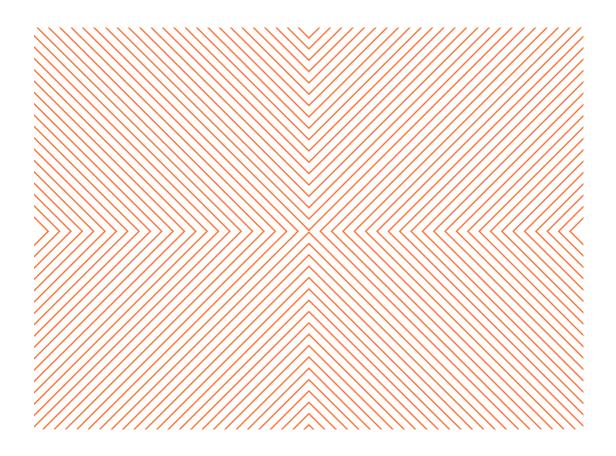
Tel. (+352) 42 39 39-239 events@cc.lu cc.lu/en/conference-centre-and-training-centre



auditoriums Conference centre

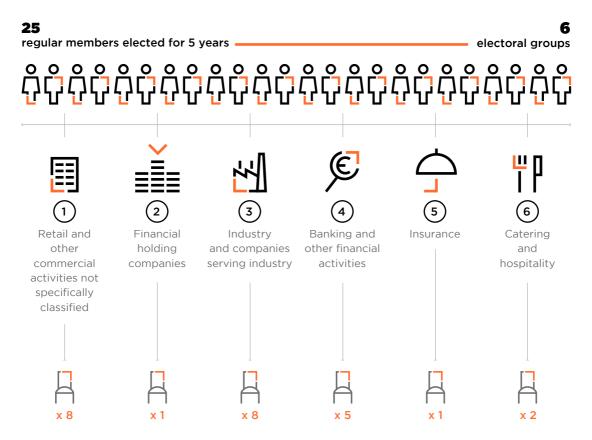


# The <u>s</u> organisation



#### The Governance of the Chamber of Commerce

The governance of the Chamber of Commerce is provided by a Plenary assembly composed of 25 regular members and the same amount of substitute members, elected for five years, and distributed among six electoral groups. This assembly is the highest executive body of the Chamber of Commerce. It represents all members.



The Plenary assembly is a reflection of the weight and diversity of Luxembourg's economy. It establishes the internal organisation of the Chamber of Commerce and appoints the CEO, whose appointment is subject to approval by the government. It may delegate some of its powers to the president and to the Bureau of the Chamber of Commerce.

The Bureau, elected by the Plenary assembly, is composed of the president, Fernand Ernster and four vice-presidents: Marc Lauer, Valérie Massin, Alain Rix and Mariane Welter.





Regular members



Thierry Flies



Marc Giorgetti



Marie-Christine Mariani



Valérie Massin



Alex Schumann



Maxim Straus



Frank Wagener

Substitute members, in the order in which they replace regular members



Eric Klückers



Lynn Elvinger



Henri Reding

Betty Fontaine





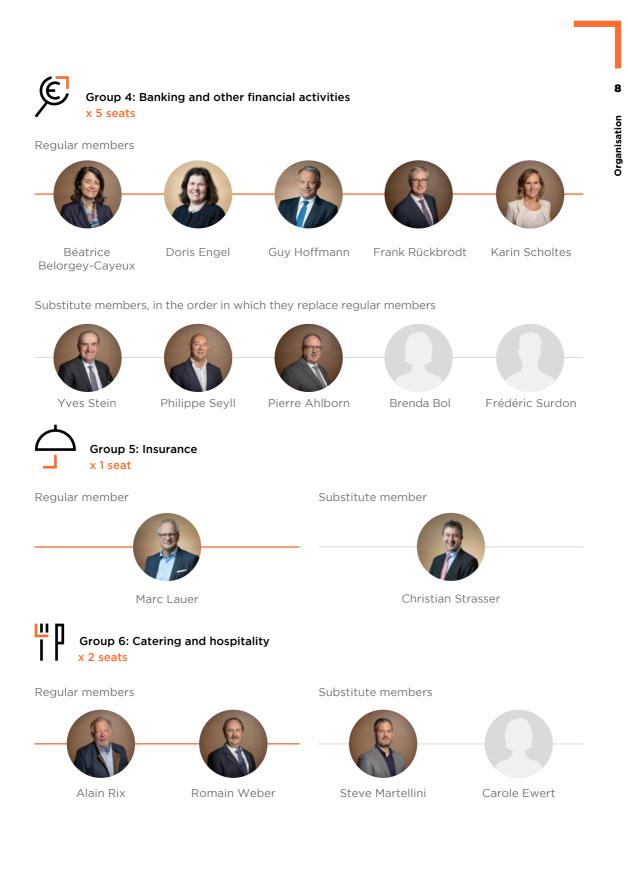
Sacha Thill



Anouk Hilger



Carole Henry



#### The specialised committees

The Plenary assembly also appoints, for a five-year term of office, the following specialist committees:

#### **Economic Committee**

Laurent Schonckert, President, Claudine Bettendroffer, Philippe Glaesener, Carole Muller, Henri Reding, Alain Rix, Jean-Paul Scheuren, Maxim Straus and Sacha Thill.

#### **Entrepreneurship Committee**

Georges Zahlen, President, Claudine Bettendroffer, Lynn Elvinger, Robert Faber, Thierry Flies, Robert Goeres, Carole Muller, Alain Rix, Alex Schumann and Sacha Thill.

#### **Training Committee**

Valérie Massin, President, Lynn Elvinger, Carine Federspiel, Alain Rix, Alex Schumann, Marianne Welter and Georges Zahlen.

#### International Committee

Maxim Straus, President, Cornelius Bechtel, Italo Di Lorenzo, Lynn Elvinger, Philippe Glaesener, Robert Goeres, Anouck Hilger, Marc Lauer, Marie-Christine Mariani and Sacha Thill.

#### **Budget and Accounts Committee**

Guy Hoffmann, President, Robert Faber, Marc Lauer, Frank Rückbrodt, Maxim Straus, Frank Wagener and Georges Zahlen.

#### **Building Committee**

Pierre Ahlborn, President, Thierry Flies, Marc Giorgetti, Marc Lauer, Marie-Christine Mariani, Romain Weber and Frank Wagener.

#### **Communication Committee (ad hoc)**

Robert Goeres, Président, Lynn Elvinger, Carole Henry, Anouck Hilger and Marianne Welter.

#### **Sustainable Business Committee**

Marc Lauer, President, Béatrice Belorgey, Carine Federspiel, Lynn Elvinger, Eric Kluckers and Laurent Schonckert.

#### Working Groups

In addition to the specialist committees, *ad hoc* working groups, composed of elected members and external experts, can be set up in a punctual way to cover topicalities of high importance for the members of the Chamber of Commerce.

#### Management of the Chamber of Commerce



Carlo Thelen CEO, Director General T. (+352) 42 39 39-300 direction@cc.lu



Christel Chatelain Director, Economic Affairs T. (+352) 42 39 39-350 eco@cc.lu



Stéphanie Damgé Director, Entrepreneurship T. (+352) 42 39 39-330 info@houseofentrepreneurship.lu



Bérengère Beffort Head of Public Relations, Marketing & Communication T. (+352) 42 39 39 - 391 pr@cc.lu

Chief Transformation Officer (CTO)

Director, International Affairs

T (+352) 42 39 39-360/310

international@cc.lu

**Cindy Tereba** 



Steve Breier Director, Head of Finance & Affiliation T. (+352) 42 39 39-250 affiliation@cc.lu

Anne-Marie Loesch

Head of Sustainability

T (+352) 42 39 39 - 1

sustainability@cc.lu

& Business Development



Muriel Morbé Director, Talents & Skills T (+352) 42 39 39-367 / (+352) 46 50 16-1 formation@cc.lu



Anne-Sophie Theissen Director, Legal & European Affairs T. (+352) 42 39 39-332 avis@cc.lu

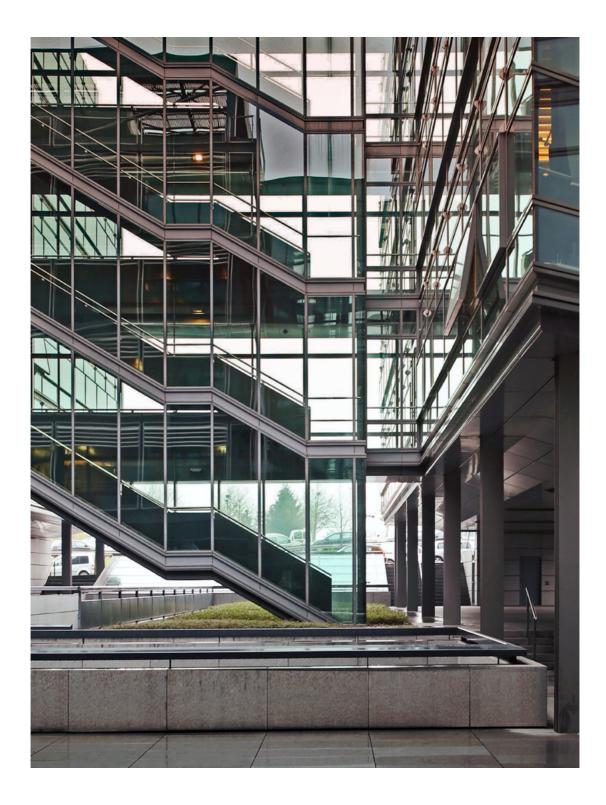




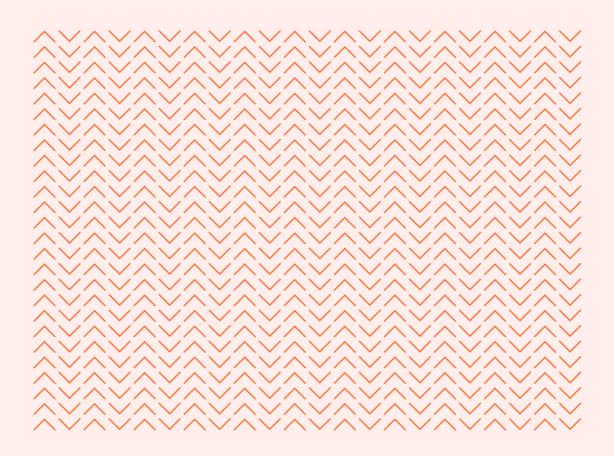
Nathalie Massonet Head of Budget & Controlling T. (+352) 42 39 39-1 controlling@cc.lu



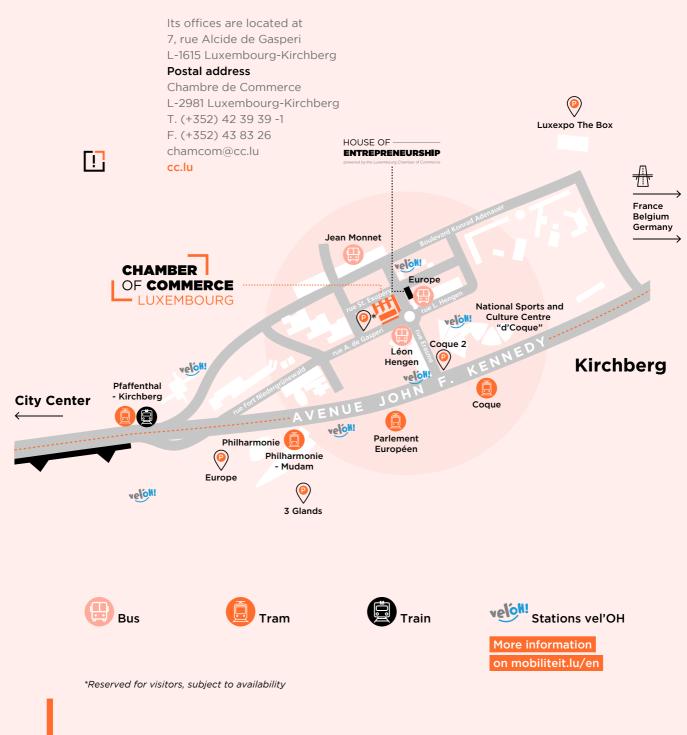
Patrick Wolter Head of Human Ressources T. (+352) 42 39 39-390 rh@cc.lu



# The contacts



#### The Chamber of Commerce is open from 8 am to 5.30 pm



40-41

#### **Economic Affairs**

T. (+352) 42 39 39 -350 eco@cc.lu

#### International Affairs

T. (+352) 42 39 39 -310 international@cc.lu

Luxembourg Chamber of Commerce Trade Offices

France (Paris) France@cc.lu Germany (Berlin) Germany@cc.lu Belgium (Brussels) Belgium@cc.lu United-Kingdom (London) UnitedKingdom@cc.lu

#### **Business Clubs**

France (Paris) contact@bcfl.fr - www.bcfl.fr **Belgium (Brussels)** contact@bcbl.be - www.bcbl.be Germany (Berlin) kontakt@bclde.de - www.bclde.de United-Kingdom (London) contact@bcluk.uk - www.bcluk.uk

#### Legal & European Affairs

T. (+352) 42 39 39 -332 avis@cc.lu **Enterprise Europe Network - Luxembourg** T. (+352) 42 39 39 -333 een@cc.lu - www.een.lu

#### Finance & Affiliation

Affiliation, contributions, accounting T. (+352) 42 39 39 -250 affiliation@cc.lu

#### Public Relations, Marketing & Communication

T. (+352) 42 39 39 -380 merkur@cc.lu

#### Conference and Training Centre

Booking T. (+352) 42 39 39 -239 events@cc.lu

#### House of Entrepreneurship

14, rue Erasme L-1468 Luxembourg-Kirchberg T. (+352) 42 39 39 -330 info@houseofentrepreneurship.lu www.houseofentrepreneurship.lu Mutualité de Cautionnement

T. (+352) 42 39 39 -339 cautionnement@houseofentrepreneurship.lu www.cautionnement.lu

#### House of Startups

9. rue du Laboratoire L-1911 Luxemboura info@host.lu - www.host.lu

#### House of Sustainability

14, rue Erasme L-1468 Luxembourg-Kirchberg T. (+352) 42 39 39 -450 sustainability@cc.lu www.sustainability.lu

#### Training, Talents & Skills

T. (+352) 42 39 39 -1 formation@cc.lu Initial vocational education and training (I-VET) T. (+352) 42 39 39 -210 www.winwin.lu - formprof@cc.lu

#### House of Training

7, rue Alcide de Gasperi BP 490 L-2014 Luxembourg-Kirchberg T. (+352) 46 50 16 -1 customer@houseoftraining.lu www.houseoftraining.lu

#### Key Job

65, avenue de la Gare L-1611 Luxembourg T. (+352) 49 06 09 1 info@keyjob.lu - www.keyjob.lu



